13 November 2026

Subject: Explanation of operating results for the third quarter of 2026

To: The President
The Stock Exchange of Thailand

The Company would like to clarify the operating results of the Company for the third quarter ended September 30, 2026 as follows:

Summary of Operating

Operating Performance for the three-month period

For the three-month period ended					
Sales Volume Proportion	September 30, 2026	September 30, 2025	June 30, 2026	YoY	QoQ
	%	%	%	%	
Domestic	71	69	86	1.66	(15.42)
Overseas	29	31	14	(1.66)	15.42
Total	**100**	**100**	**100**		

The Company's overall sales volume of biomass fuel for the three-month period ended September 30, 2026 was 115.56 thousand tons, a decrease of 42.93% compared to the same period of the previous year, but an increase of 26.55% compared to the previous quarter. This was mainly due to the strategic adjustment focusing on selling profitable products and avoiding price competition below cost. As a result, compared to the same period of the previous year, although total sales volume decreased, the Company's gross profit margin improved; meanwhile, compared to the previous quarter, sales volume increased from both domestic sales and overseas exports.

Domestic sales volume

For the three-month period ended					
Domestic Sales Volume Proportion by Product Type	September 30, 2026	September 30, 2025	June 30, 2026	YoY	QoQ
	%	%	%	%	
Palm kernel shell	34	19	33	15.76	1.46
Wood pellets	12	7	8	5.17	3.95
Wood and woodchips	13	23	20	(9.52)	(6.62)
Eucalyptus woodchips	-	4	1	(4.29)	(0.82)
Refuse-derived fuel (RDF)	10	15	24	(4.54)	(13.43)
Others	1	1	-	(0.91)	0.03
Total	**71**	**69**	**86**	**1.66**	**(15.42)**

Domestic sales volume for the three-month period ended September 30, 2026 was 81.48 thousand tons (representing 70.51% of total sales volume), a decrease of 41.55% compared to the same period of the previous year. This was mainly due to a decrease in sales volume of wood and woodchips, wood pellets, and refuse-derived fuel. Although the sales volume of palm kernel shell increased, it was not sufficient to offset the decrease in those product groups.

However, compared to the previous quarter, domestic sales volume increased by 3.84%, mainly supported by higher sales volumes of palm kernel shell and wood pellet resulting from customer base expansion and increased purchase orders from new customer groups during the period.

Overseas sales volume

For the three-month period ended					
Overseas Sales Volume Proportion by Product Type	September 30, 2026	September 30, 2025	June 30, 2026	YoY	QoQ
	%	%	%	%	
Wood and woodchips	8	-	2	7.76	6.01
Eucalyptus woodchips	20	31	12	(9.32)	14.30
Others	1	-	-	(0.09)	0.11
Total	**29**	**31**	**14**	**(1.66)**	**15.42**

Overseas sales volume for the three-month period ended September 30, 2026 was 34.08 thousand tons (representing 29.49% of total sales volume), a decrease of 45.96% compared to the same period of the previous year. This was mainly due to a decrease in export volume of eucalyptus woodchips, as the Company adjusted its strategy by focusing on selling products that yield better returns in order to manage costs and maintain the Company's profitability.

However, compared to the previous quarter, overseas sales volume increased by 165.23%, mainly supported by a 122.19% increase in export volume of eucalyptus woodchips and a 461.25% increase in wood and woodchip in line with higher purchase orders from overseas customers during the period. This resulted from sales management aimed at maintaining the gross profit margin alongside continuous quality control of eucalyptus woodchips, which built customer confidence and led customers to place additional orders for fuel woodchips—a new product category with no prior purchase history from these customers.

Financial Performance

Operating Results for the three-month period

Comprehensive Income Statement	For the three-month period ended September 30				
	2026		2025		YoY
	MB	%	MB	%	%
Revenues					
Revenue from sales and rendering of services	386.12	99.45	567.34	99.35	(31.94)
Other income	2.12	0.55	3.69	0.65	(42.46)
Total Revenues	**388.25**	**100.00**	**571.03**	**100.00**	**(32.01)**
Expenses					
Cost of sales and rendering of services	321.85	82.90	504.23	88.30	(36.17)
Distribution costs	60.78	15.65	57.11	10.00	6.42
Administrative expenses	17.53	4.52	23.14	4.05	(24.24)
Total Expenses	**400.15**	**103.07**	**584.48**	**102.36**	**(31.54)**
Share of profit (loss) from investments in associates	23.60	6.08	(0.57)	(0.10)	4,249.07
Profit (loss) before finance costs and income tax	**11.69**	**3.01**	**(14.02)**	**(2.46)**	**183.42**
Finance costs	5.17	1.33	6.95	1.22	(25.60)
Profit (loss) before income tax	**6.52**	**1.68**	**(20.97)**	**(3.67)**	**131.11**
Income tax benefit	2.54	0.65	2.97	0.52	(14.62)
Profit (loss) for the period	**9.06**	**2.33**	**(18.00)**	**(3.15)**	**150.35**
Profit (loss) attributable to equity holders of the parent	**9.02**	**2.32**	**(18.03)**	**(3.16)**	**149.99**

Operating results for the three-month period ended September 30, 2026 were as follows:

Revenue from sales of goods and rendering of services

Revenue from sales of goods and rendering of services for the three-month period ended September 30, 2026 was Baht 386.12 million, a decrease of 31.94% compared to the same period of the previous year which was Baht 567.34 million. This was mainly due to the strategic adjustment focusing on selling products that yield good returns and profit margins in order to manage costs and maintain the Company's profitability. However, revenue increased by 52.91% compared to the previous quarter which was Baht 252.52 million, in line with higher domestic and overseas sales volumes, coupled with an increase in the overall average selling price of biomass fuel, which varied according to the proportion of domestic and overseas sales focusing on product groups with higher selling prices and gross profit margins.

Cost of sales of goods and rendering of services

Cost of sales of goods and rendering of services for the three-month period ended September 30, 2026 was Baht 321.85 million, a decrease of 36.17% compared to the same period of the previous year which was Baht 504.23 million, decreasing in line with the lower sales volume and sales revenue. Due to the sales strategy adjustment focusing on product groups that generate targeted profit margins, cost of sales decreased at a higher rate than the decrease in revenue.

The gross profit margin (GPM) for the three-month period ended September 30, 2026 was 16.65%, an improvement compared to the same period of the previous year which was 11.12%, resulting from the strategic adjustment focusing on selling profitable products and avoiding price competition below cost.

Distribution costs

Distribution costs for the three-month period ended September 30, 2026 amounted to Baht 60.78 million, an increase of 6.42% compared to the same period of the previous year which was Baht 57.11 million, mainly due to higher export freight costs and export-related expenses in line with product deliveries to overseas customers during the period.

Administrative expenses

Administrative expenses for the three-month period ended September 30, 2026 amounted to Baht 17.53 million, a decrease of 24.24% compared to the same period of the previous year which was Baht 23.14 million, mainly due to operating expense management and the disposal of investment in a subsidiary in the second quarter of 2026.

Share of profit (loss) from investments in associates

For the three-month period ended September 30, 2026, the Company recognized a share of profit from investments in associates of Baht 23.60 million, an increase of Baht 24.17 million compared to the same period of the previous year which recognized a share of loss of Baht 0.57 million. This was mainly driven by the continuous improvement in the operating performance of the associates, supported by the growth of investments in government infrastructure and private sector projects with higher demand for electrical transformers.

Finance costs

Finance costs for the three-month period ended September 30, 2026 amounted to Baht 5.17 million, a decrease of 25.60% compared to the same period of the previous year which was Baht 6.95 million. This was mainly due to lower interest expenses on short-term and long-term borrowings resulting from reduced working capital borrowings, faster repayment of promissory notes, packing credits, and trust receipts, as well as lower interest expenses on long-term loans following scheduled principal repayments.

In summary, for the three-month period ended September 30, 2026, the Company recorded a net profit attributable to equity holders of the parent of Baht 9.02 million, an increase of 149.99% compared to the same period of the previous year which recorded a net loss attributable to equity holders of the parent of Baht 18.03 million. Although total sales revenue decreased due to the sales strategy adjustment, the Company was able to improve its gross profit margin to 16.65%, alongside lower administrative expenses and finance costs, as well as support from the higher share of profit from investments in associates.

Operating Performance for the nine-month period

For the nine-month period ended			
Sales Volume Proportion	September 30, 2026	September 30, 2025	YoY
	%	%	%
Domestic	82	70	11.36
Overseas	18	30	(11.36)
Total	**100**	**100**	

The Company's overall sales volume of biomass fuel for the nine-month period ended September 30, 2026 was 366.95 thousand tons, a decrease of 42.91% compared to the same period of the previous year which was 642.81 thousand tons. This was mainly due to the strategic adjustment focusing on selling profitable products and avoiding price competition below cost. As a result, although total sales volume decreased, the Company's gross profit margin improved.

Domestic sales volume

For the nine-month period ended			
Product Type	September 30, 2026	September 30, 2025	YoY
	%	%	%
Palm kernel shell	33	16	16.81
Wood pellets	9	7	2.17
Wood and woodchips	17	30	(13.03)
Eucalyptus woodchips	1	2	(0.83)
Refuse-derived fuel (RDF)	21	14	7.07
Others	1	1	(0.80)
Total	**82**	**70**	**11.36**

Domestic sales volume for the nine-month period ended September 30, 2026 was 299.44 thousand tons (representing 81.60% of total sales volume), a decrease of 33.68% compared to the same period of the previous year which was 451.48 thousand tons. This was mainly due to a decrease in sales volume resulting from the price competition strategy adjustment in wood and woodchips and wood pellet, as well as a decrease in refuse-derived fuel (RDF) volume due to delivery quality control amid fluctuating weather conditions. Although sales volume of palm kernel shell increased, it was not sufficient to offset the decrease in other product groups.

Overseas sales volume

For the nine-month period ended			
Product Type	September 30, 2026	September 30, 2025	YoY
	%	%	%
Wood and woodchips	3	1	2.88
Eucalyptus woodchips	14	28	(14.22)
Others	1	1	0.01
Total	**18**	**30**	(11.36)

Overseas sales volume for the nine-month period ended September 30, 2026 was 67.51 thousand tons (representing 18.40% of total sales volume), a decrease of 64.72% compared to the same period of the previous year, when overseas sales represented 29.76% of total sales volume. This was mainly due to a decrease in export volume of eucalyptus woodchips, as the Company adjusted its strategy by focusing on selling products that yield better returns in order to manage costs and maintain the Company's profitability.

Financial Performance (For the nine-month period)

Comprehensive Income Statement	For the nine-month period ended September 30				
	2026		2025		YoY
	MB	%	MB	%	%
Revenues					
Revenue from sales and rendering of services	1,041.95	96.71	1,709.71	99.38	(39.06)
Gain on disposal of investment	26.14	2.43	-	-	100.00
Other income	9.34	0.87	10.62	0.62	(11.99)
Total Revenues	**1,077.44**	**100.00**	**1,720.33**	**100.00**	**(37.37)**
Expenses					
Cost of sales and rendering of services	861.32	79.94	1,482.93	86.20	(41.92)
Distribution costs	153.15	14.21	201.05	11.69	(23.83)
Administrative expenses	66.20	6.14	74.36	4.32	(10.97)
Total Expenses	**1,080.66**	**100.30**	**1,758.33**	**102.21**	**(38.54)**
Share of profit (loss) from investments in associates	35.94	3.34	(2.27)	(0.13)	1,682.96
Profit (loss) before finance costs and income tax	**32.72**	**3.04**	**(40.27)**	**(2.34)**	**181.26**
Finance costs	17.22	1.60	22.10	1.28	(22.08)
Profit (loss) before income tax	**15.50**	**1.44**	**(62.37)**	**(3.63)**	**124.85**
Income tax (expense) benefit	(7.95)	(0.74)	10.68	0.62	(174.45)
Profit (loss) for the period	**7.54**	**0.70**	**(51.69)**	**(3.00)**	**114.60**
Profit (loss) attributable to equity holders of the parent	**7.55**	**0.70**	**(51.71)**	**(3.01)**	**114.60**

Operating results for the nine-month period ended September 30, 2026 were as follows:

Revenue from sales of goods and rendering of services

Revenue from sales of goods and rendering of services for the nine-month period ended September 30, 2026 was Baht 1,041.95 million, a decrease of 39.06% compared to the same period of the previous year which was Baht 1,709.71 million. This was mainly due to the strategic adjustment focusing on selling products that yield good returns and profit margins in order to manage costs and maintain profitability. Consequently, the overall average selling price of biomass fuel increased—varying according to the proportion of domestic and overseas sales—resulting in sales revenue decreasing at a lower rate than the decrease in sales volume.

Gain on disposal of investment

Gain on disposal of investment for the nine-month period ended September 30, 2026 was Baht 26.14 million, resulting from the recognition of gain on disposal of investment in a subsidiary, SATAPORN THANAPAT CO., LTD., enabling the Company to manage the trading of biomass fuel and refuse-derived fuel, including eucalyptus woodchips, to a greater extent.

Cost of sales of goods and rendering of services

Cost of sales of goods and rendering of services for the nine-month period ended September 30, 2026 was Baht 861.32 million, a decrease of 41.92% compared to the same period of the previous year which was Baht 1,482.93 million, decreasing in line with the lower sales volume and sales revenue. Due to the sales strategy adjustment focusing on product groups that generate targeted profit margins, cost of sales decreased at a higher rate than the decrease in revenue.

The gross profit margin (GPM) for the nine-month period ended September 30, 2026 was 17.34%, an improvement compared to the same period of the previous year which was 13.26%, resulting from the strategic adjustment focusing on selling profitable products and avoiding price competition below cost.

Distribution costs

Distribution costs for the nine-month period ended September 30, 2026 amounted to Baht 153.15 million, a decrease of 23.83% compared to the same period of the previous year which was Baht 201.05 million, mainly due to lower export freight costs and export-related expenses in line with the decrease in overseas export volume.

Administrative expenses

Administrative expenses for the nine-month period ended September 30, 2026 amounted to Baht 66.20 million, a decrease of 10.97% compared to the same period of the previous year which was Baht 74.36 million, mainly due to operating expense management and the disposal of investment in a subsidiary in the second quarter of 2026.

Share of profit (loss) from investments in associates

For the nine-month period ended September 30, 2026, the Company recognized a share of profit from investments in associates of Baht 35.94 million, an increase of Baht 38.21 million compared to the same period of the previous year which recognized a share of loss of Baht 2.27 million. This was mainly driven by the continuous improvement in the operating performance of the associates, supported by the growth of investments in government infrastructure and private sector projects with higher demand for electrical transformers.

Finance costs

Finance costs for the nine-month period ended September 30, 2026 amounted to Baht 17.22 million, a decrease of 22.08% compared to the same period of the previous year which was Baht 22.10 million. This was mainly due to lower interest expenses on short-term and long-term borrowings resulting from reduced working capital borrowings, faster repayment of promissory notes, packing credits, and trust receipts, as well as lower interest expenses on long-term loans following scheduled principal repayments.

In summary, for the nine-month period ended September 30, 2026, the Company recorded a net profit attributable to equity holders of the parent of Baht 7.55 million, an increase of 114.60% compared to the same period of the previous year which recorded a net loss attributable to equity holders of the parent of Baht 51.71 million. Although total sales revenue decreased due to the sales strategy adjustment, the Company was able to improve its gross profit margin to 17.34%, alongside lower distribution costs, administrative expenses, and finance costs, as well as support from the higher share of profit from investments in associates and the gain on disposal of investment in a subsidiary, net of income tax expense.

Financial Position

Assets

Financial Position	As of					
ASSETS	September 30, 2026		December 31, 2025		Change	
	MB	%	MB	%	MB	%
Cash and cash equivalents	27.22	2.10	25.57	1.75	1.65	6.45
Trade and other current receivables	191.92	14.79	231.01	15.79	(39.09)	(16.92)
Inventories	76.16	5.87	151.10	10.33	(74.94)	(49.60)
Advance payment for goods	6.11	0.47	3.54	0.24	2.57	72.60
Derivative assets	0.01	0.00	0.33	0.02	(0.32)	(96.97)
Total current assets	**301.41**	**23.23**	**411.55**	**28.14**	**(110.14)**	**(26.76)**
Other non-current financial assets	53.45	4.12	52.20	3.57	1.25	2.39
Investments in associates	363.02	27.97	345.05	23.59	17.96	5.21
Investment properties	148.17	11.42	147.93	10.11	0.24	0.16
Non-current operating assets	421.67	32.49	488.30	33.39	(66.63)	(13.65)
Other non-current assets	10.03	0.77	17.56	1.20	(7.52)	(42.85)
Total non-current assets	**996.34**	**76.77**	**1,051.04**	**71.86**	**(54.70)**	**(5.20)**
Total assets	**1,297.75**	**100.00**	**1,462.59**	**100.00**	**(164.84)**	**(11.27)**

As of September 30, 2026, the Company had total assets of Baht 1,297.75 million, a decrease of Baht 164.84 million or 11.27% compared to December 31, 2025 which was Baht 1,462.59 million. The key changes were as follows:

Cash and cash equivalents: amounted to Baht 27.22 million, an increase of Baht 1.65 million (an increase of 6.45%) compared to December 31, 2025.

Trade and other current receivables: amounted to Baht 191.92 million, a decrease of Baht 39.09 million (a decrease of 16.92%) compared to December 31, 2025, mainly due to a decrease in other current receivables following tax refunds.

Inventories: amounted to Baht 76.16 million, a decrease of Baht 74.94 million (a decrease of 49.60%) compared to December 31, 2025, due to accelerated inventory clearance to reduce storage costs and inventory management aligned with sales plans. Consequently, the allowance for diminution in value of inventories decreased compared to the previous year in line with the lower inventory volume.

Investments in associates: amounted to Baht 363.02 million, an increase of Baht 17.96 million (an increase of 5.21%) compared to December 31, 2025, resulting from the recognition of share of profit for the nine-month period of Baht 35.94 million, net of dividend income received of Baht 16.37 million and actuarial losses on defined benefit plans recognized in other comprehensive income of Baht 1.61 million.

Non-current operating assets: amounted to Baht 421.67 million, a decrease of Baht 66.63 million (a decrease of 13.65%) compared to December 31, 2025, mainly due to the gradual recognition of depreciation and amortization during the period, as well as the disposal of investment in a subsidiary and assets not necessary for operations.

Liabilities and Shareholders' Equity

Financial Position	As of					
LIABILITIES AND EQUITY	September 30, 2026		December 31, 2025		Change	
	MB	%	MB	%	MB	%
Short-term loans	472.06	36.38	585.68	40.04	(113.62)	(19.40)
Trade and other current payables	35.53	2.74	59.24	4.05	(23.71)	(40.03)
Other current liabilities	0.36	0.03	0.48	0.03	(0.11)	(23.41)
Total current liabilities	**507.96**	**39.14**	**645.40**	**44.13**	**(137.45)**	**(21.30)**
Long-term loans and lease liabilities	25.98	2.00	59.65	4.08	(33.67)	(56.44)
Other non-current liabilities	12.38	0.95	11.87	0.81	0.51	4.32
Total non-current liabilities	**38.37**	**2.96**	**71.52**	**4.89**	**(33.15)**	**(46.35)**
Total liabilities	**546.33**	**42.10**	**716.92**	**49.02**	**(170.60)**	**(23.80)**
Shareholders' equity	751.43	57.90	745.67	50.98	5.75	0.77
Total liabilities and shareholders' equity	**1,297.75**	**100.00**	**1,462.60**	**100.00**	**(164.84)**	**(11.27)**

Total liabilities and shareholders' equity as of September 30, 2026 amounted to Baht 1,297.75 million, a decrease of Baht 164.84 million or 11.27% compared to December 31, 2025 which was Baht 1,462.60 million. The key changes were as follows:

Total liabilities: amounted to Baht 546.33 million, a decrease of Baht 170.60 million (a decrease of 23.80%) compared to December 31, 2025, mainly due to the following items:

Short-term loans: amounted to Baht 472.06 million, a decrease of Baht 113.62 million (a decrease of 19.40%) compared to December 31, 2025, due to short-term loan repayments in accordance with the Company's liquidity management cycle.

Trade and other current payables: amounted to Baht 35.53 million, a decrease of Baht 23.71 million (a decrease of 40.03%) compared to December 31, 2025, due to lower purchase orders and operating activities in line with the strategic adjustment to scale back sales of non-profitable product groups.

Long-term loans and lease liabilities: amounted to Baht 25.98 million, a decrease of Baht 33.67 million (a decrease of 56.44%) compared to December 31, 2025, mainly due to scheduled principal repayments under loan agreements, coupled with the disposal of investment in a subsidiary, which reduced lease liabilities in the consolidated financial statements by Baht 21.62 million.

Shareholders' equity: amounted to Baht 751.43 million, an increase of Baht 5.75 million (an increase of 0.77%) compared to December 31, 2025, reflecting the net profit generated during the period, net of other comprehensive loss for the period of Baht 1.79 million. Driven by the reduction in total liabilities alongside the increase in shareholders' equity, the debt-to-equity (D/E) ratio decreased from 0.96 times at the end of 2025 to 0.73 times as of September 30, 2026.

Debt Servicing Capability Ratios

Interest Coverage Ratio for the nine-month period ended September 30, 2026 was 0.92 times, changing from negative 0.24 times in the same period of the previous year, and Debt Service Coverage Ratio for the nine-month period ended September 30, 2026 was 0.05 times, changing from 0.02 times in the same period of the previous year, as a result of operating performance turning from a loss to a profit and lower finance costs.

Cash flow statement

Cash flow	9M/2026	9M/2025
	Million Baht	
Net cash from (used in) operating activities	60.28	(10.25)
Net cash from investing activities	66.98	18.08
Net cash from (used in) financing activities	(125.67)	3.55
Net increase in cash and cash equivalents	**1.59**	**11.39**

Statement of Cash Flows for the nine-month period ended September 30, 2026 was as follows:

Net cash from operating activities amounted to Baht 60.28 million, mainly driven by operating profit before income tax, coupled with efficient working capital management through accelerated inventory clearance and debt collection from trade receivables.

Net cash from investing activities amounted to Baht 66.98 million, mainly due to cash proceeds from the disposal of investment in a subsidiary of Baht 62.29 million, dividend income received from associates of Baht 16.37 million, and cash proceeds from the sale of equipment of Baht 6.00 million, partially offset by capital expenditures on fixed and intangible assets of Baht 16.43 million.

Net cash used in financing activities amounted to Baht 125.67 million, mainly due to net repayments of bank overdrafts and short-term borrowings from financial institutions of Baht 99.06 million, repayments of long-term borrowings of Baht 18.97 million, and repayments of lease liabilities of Baht 7.64 million.

In summary, for the nine-month period ended September 30, 2026, the Company recorded a net increase in cash of Baht 1.59 million, supported by net cash inflows from operating and investing activities which were sufficient to offset net cash used in financing activities. Consequently, the Company maintained a net increase in cash from cash flow management during the period, with cash and cash equivalents standing at Baht 27.22 million as of September 30, 2026.

Upcoming Projects

The Company plans to invest in the production and distribution of refuse-derived fuel (RDF) with a focus on quality products that meet international standards. This investment aims to enhance the Company's sourcing capability to better meet customer demand, strengthen business partnerships, and broaden energy solutions available to customers.

This is submitted for your information.

Sincerely yours,

(Mr. Pongtham Danwungderm)

Deputy Managing Director and Chief Financial Officer

(CFO)