

Ref. SF 026/2023

April 25, 2023

Subject: Notification of the resolutions of the Board of Directors' meeting to invest in Starprint Vietnam Joint

Stock company and schedule the Extraordinary General Meeting of Shareholders No. 1/2023

(Additional)

To: Director and Manager The Stock Exchange of Thailand

Enclose 1. Information Memorandum on the Connected Transaction Concerning the Investment in SPVI

Holding Pte. Ltd.

Starflex Public Company Limited ("the Company") would like to notify the resolutions of the Board of

Directors' Meeting No.2/2023 which was held on 25 April 2023 as follows.

1. Approve joint investment projects with listed companies to invest in Star Print Vietnam JSC

(details as per Enclosure 1 Amendment to change the method of investing in the project)

2. Approve the appointment an overseas investment company to support future investments.

3. Approved to schedule the date for the Extraordinary General Meeting of Shareholders No. 1/2023,

which will be held on Monday 19 June, 2023, 13.30 p.m., at Bangkok International Trade & Exhibition Centre:

BITEC 88 Debaratna road, Bangna Tai, Bangna, Bangkok 10260. The agenda of the meeting are listed as

follows.

Agenda 1 To consider and adopt the Minutes of the Annual General Shareholders' Meeting for 2023

Agenda 2 Consider approving a joint investment project with listed companies to invest in Star Print

Vietnam JSC.

Agenda 3 Consider approve the appointment an overseas investment company to support future

investments.

Agenda 4 Other issues (if any)

The record date to determine the names of shareholders who have rights to attend the ordinary

Meeting of Shareholders will be on Tuesday 9 May 2023.

Please be informed accordingly.

Sincerely yours,

(Mr. Somchai Wongrassamee) Chief Financial Officer

## Information Memorandum on the Acquisition and Connected Transaction in case of the Investment in Starprint Vietnam Joint Stock Company

With the reference to Starflex Public Company Limited ("the Company") in its Board of Directors' Meeting No. 2/2023 held on 25 April 2023 passed the resolution that it deemed appropriate to propose the Extraordinary General Meeting No. 1/2023 on 19 June 2023 to consider and approve that the Company will purchase ordinary shares of 1,536,720 shares or 25.00 percent of the total number of issued and paid-up shares of Starprint Vietnam Joint Stock Company ("SPV"), at a purchase price not exceeding VND 262,500.00 million , or approximately THB 385.09 million (referring to the exchange rate announced by the Bank of Thailand as of 24 April 2023, which is equal to THB 0.1467 per VND 100 ), paid by cash after all the conditions precedent have been met and completed. The source of funding for the purchase of ordinary shares in SPV comes from loans and cash flows from the Company's operations.

The investment in ordinary shares of SPV, which is engaged in the business of printing and packaging paper products in Vietnam, is aimed at diversifying the products and increasing the market share of the packaging business of the company. The Company or its subsidiary (reffering to as "SFLEX"), either SCG Packaging Public Company Limited or its subsidiary (reffering to as "SCGP"), will participate in investment of ordinary shares of SPV from the existing shareholders, totaling 5,839,536 shares or 95.00 percent of the total number of shares issued and paid-up of SPV. SFLEX will purchase ordinary shares of SPV from SPVI Holding Pte. Ltd. ("SPVI"). SFLEX and SCGP hold shares in SPV in the proportion of 25.00 percent and 70.00 percent respectively. The transaction will not exceed VND 997,500.00 million (calculated from the enterprise value of SPV, which is VND 1,050,000.00 million multiplied by the proportion of 95.00 percent of the total issued and paid-up shares of SPV), or approximately THB 1,463.33 million (referring to as the "transaction"), with the details of the transaction as follows:

- 1. SFLEX purchased 1,536,720 ordinary shares of SPV, or 25.00 percent of the total number of shares issued and paid-up by SPV at a purchase price not exceeding VND 262,500.00 million, or approximately THB 385.09 million.
- 2. SCGP purchased 4,302,816 ordinary shares of SPV, or 70.00 percent of the total number of shares issued and paid-up by SPV at a purchase price not exceeding VND 735,500.00 million, or approximately THB 1,078.25 million.

The transaction in which the Company purchased ordinary shares of the aforementioned SPV constitutes the acquisition of assets, as defined by the Securities and Exchange Commission's

announcement No. 20/2008 on important transaction criteria that involve the acquisition or disposition of assets, and the Securities and Exchange Commission's announcement on information disclosure and operations of registered companies with respect to the acquisition or disposition of assets in 2004 (including amendments) (collectively referred to as the "Announcement of Acquisitions or Dispositions of Assets"). The transaction size is calculated based on the combined financial statements of the Company and the SPV ,as audited for the final year ending 31 December, 2022, using the net profit margin as the criterion, which resulted in a maximum percentage of 61.59. However, during the past six months, the Company has not engaged in any transactions involving the acquisition of assets, resulting in a transaction size of 61.59 percent of assets acquired according to the net profit margin criterion, which falls under transaction type 1 as specified in the Announcement of Acquisitions or Dispositions of Assets, i.e. the transaction size is equal to or greater than 50.00 percent, but less than 100.00 percent. Therefore, the Company is required to comply with the Announcement of Acquisitions or Dispositions of Assets.

In addition, the transaction in which SFLEX purchased ordinary shares of the aforementioned SPV is subject to interrelated listing requirements according to the Securities and Exchange Commission announcement No. 21/2008 regarding the criteria for interrelated transactions and the Stock Exchange of Thailand's announcement regarding disclosure and operations of registered companies in interrelated transactions, 2003 (including amendments) (collectively referred to as the "Interrelated Listing Requirements"). As SPVI and shareholder of the SPVI is a related person, the transaction value calculated from the audited financial statements of the Company for the year ended December 31, amounted to THB 385.09 million, or 39.38 percent of the Net Tangible Assets ("NTA"). When combined with the transaction value for the past six months in which the Company conducted related party transaction (the transaction between the Company and Mr. Printhorn Apithanasriwong ("Mr. Printhorn")), which amounted to THB 8.22 million or 0.84 percent of the NTA (details of the information are provided in Section 14.5 of the previous and current year's interrelated transactions up to the latest quarter), the total transaction value amounts to THB 393.31 million or 40.22 percent of the NTA, which is considered a large interrelated transaction, i.e. the transaction size exceeds THB 20.00 million or 3.00 percent of the NTA. Therefore, the Company is obliged to comply with the Connected Transaction.

## 1. Date of the transaction

After the board of directors meeting approved the transaction, the Company expects to enter into a share purchase agreement after obtaining approval from the 1/2023 annual shareholders meeting on 19 June 2023, and expects the transaction to be completed by July 2023. However, the conditions precedent under the relevant share purchase agreement must be completed.

## 2. Parties involved and their relationship with the Company

Buyer	The Company or its subsidiary (reffering to as "SFLEX")
Seller	SPVI Holding Pte. Ltd. ("SPVI")
Seller Relationship with the Company	<ul> <li>SPVI Holding Pte. Ltd. ("SPVI")</li> <li>Mr. Printthorn Apithanasriwong ("Mr. Printhorn") holds the position of Chairman and Co-Chairman of the Company's Board of Directors and directly holds 24.01 percent of the total issued and paid-up shares of the Company.</li> <li>Mr. Printhorn holds 690,801 shares or 11.24 percent of the total issued and paid-up shares of the SPV through SPVI.</li> <li>Mr. Suthep Taithongchai (Mr. Printhorn's brother) holds shares directly and indirectly totaling 3,618,058 shares or 58.86 percent of the total issued and paid-up shares of the SPV, and Mr. Suthep Taithongchai holds the position of Chairman of the Board of Directors of the SPV.</li> <li>Miss Jirachanya Taithongchai (Mr. Printhorn's sister) holds 472,130 shares or 7.68 percent of the total issued and paid-up shares of the SPV through SPVI.</li> <li>Miss Pananipat Taithongchai (Mr. Printhorn's sister) holds 347,885 shares or 5.66 percent of the total issued and paid-up shares of</li> </ul>
	the SPV through SPVI.  Therefore, the aforementioned individuals are considered related parties of the Company.

#### 3. General characteristics and the size of the transaction

#### 3.1 General characteristics

SFLEX and SCGP participate in investment of ordinary shares of SPVI from the existing shareholders, totaling 5,839,536 shares or 95.00 percent of the total number of shares issued and paid-up of SPV. SFLEX and SCGP hold shares in SPV in the proportion of 25.00 percent and 70.00 percent respectively. The transaction will not exceed VND 997,500.00 million (calculated from the enterprise value of SPV, which is VND 1,050,000.00 million multiplied by the proportion of 95.00 percent of the total issued and paid up shares of SPV), or approximately THB 1,463.33 million (referring to as the "transaction"), with the details of the transaction as follows:

- 1. SFLEX purchased 1,536,720 ordinary shares of SPV, or 25.00 percent of the total number of shares issued and paid-up of SPV at a purchase price not exceeding VND 262,500.00 million, or approximately THB 385.09 million
- 2. SCGP purchased 4,302,816 ordinary shares of SPV, or 70.00 percent of the total number of shares issued and paid-up of SPV at a purchase price not exceeding VND 735,500.00 million, or approximately THB 1,078.25 million.

Conditions precedent and key terms under shares purchase agreement will have the following details:

Date of the agreement: Within July 2023, following approval at the annual shareholders'

meeting on 19 June 2023.

Buyer: SFLEX Seller: SPVI

Assets to be purchased: The ordinary shares of SPV consists of 1,536,720 shares or 25.00

percent of the total issued and paid-up shares of SPV at a purchase price not exceeding VND 262,500.00 million or approximately THB 385.09 million. (referring to the exchange rate announced by the Bank of Thailand as of 24 April 2023, which is equal to THB 0.1467

per VND 100).

**Price of the transaction:** Proportional to the shareholding value of the business enterprise

after deducting the adjustment value, which includes debts, cash, cash equivalents, and current assets from operations, after all the conditions precedent have been met and completed. SFLEX expects to pay for not exceeding VND 262,500.00 million, or approximately

THB 385.09 million (referring to the exchange rate announced by the

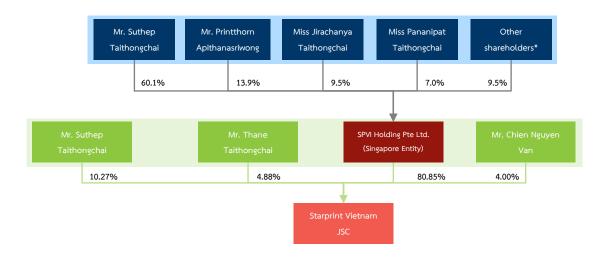
Bank of Thailand as of 24 April 2023, which is equal to THB 0.1467 per VND 100)

- Key Condition Precedents: 1) Received written comfirmation with conditions agreed by all parties executed from Amata regarding amendment LURC payment scheme and status of payment of the rental land in Amata.
  - 2) Received consent letter to change the shareholding structure of the SPV from the financial institution creditor, leasing contract creditor, all related creditors, as well as 10 main customers of SPV.
  - 3) Approved for business consolidation by the Department of Planning and Investment (DPI) in Vietnam.
  - 4) Authorized by the government agency of Vietnam.
  - 5) The seller must enter into a Put and Call Option agreement with the condition that the remaining shareholders must not sell their shares for a period of 3 years from the date of the transaction, and after 3 years from the date of the transaction, the buyer has the right to purchase those shares at a price agreed upon by the buyer and seller.

#### Other Conditions:

- 1) Shareholders of SPV may have adjustments to the shareholding structure prior to engage in the transaction, depend on negotiations and agreements between the shareholders of SPV, SFLEX, and SCGP. Mr. Suthep Taithongchai represents the shareholders of SPV.
- 2) The transaction date occurs after financial status due diligence has been completed and the adjust value of the purchase price has been calculated, with the buyer and seller agreeing on the value.

The structure of the shareholding of the SPV before and after the transaction is as follows: SPV's Shareholding Structure before the transaction



Note: \*Other shareholders refer to those who are not related to Mr. Printhorn Apithanasriwong

## SPV's Shareholding Structure after the transaction<sup>1</sup>



Note: 1'SFLEX and SCGP have requested amendments to the agreement with the shareholders of SPV. Previously, SFLEX and SCGP would hold shares in SPVI not exceeding 26.32 percent and 73.68 percent, respectively. However, SPVI held 95.00 percent of SPV shares. The revised agreement states that SFLEX and SCGP will hold shares in SPV not exceeding 25.00 percent and 70.00 percent, respectively, in order to streamline the transaction process.

<sup>&</sup>lt;sup>27</sup>Other shareholders refer to shareholders who are not related parties to Mr. Printhorn Apithanasriwong.

## 3.2 Size of the Transaction

## 3.2.1 Asset acqusition transaction

## Table of NTA of the Company calculation as of 31 December 2022

The Company's financial data	Amount (THB million)
Total Assets	1,601.85
(-) Intangible Assets	0.73
(-) Deferred Expenses	6.65
(-) Total Liabilities	616.48
(-) Non-controlling interests	-
Net Tangible Asset (NTA)	977.99

# Table of NTA of assets acquired through target achievement calculation as of 31 December 2022

SPV's financial data	Amount (THB million)
Total Assets	646.13
(-) Intangible Assets	0.39
(-) Deferred Expenses	2.69
(-) Total Liabilities	353.01
(-) Non-controlling interests	-
Net Tangible Asset (NTA)	290.04

## Table of SPV's net profit calculation

SPV's financial data	Amount
SPV's net profit (VND million)	92,477.95
Exchange rate (THB per VND 1)	0.001467
SPV's net profit (THB million)	135.67

## Table of size of asset acqusition transaction calculation

Calculation Criteria		Calculation Procedure	Calculation	Transaction
	Catcutation Criteria	Catcutation Procedure	(THB million)	Size (%)
1.	Net Tangible Asset (NTA)	NTA of SPV in accordance with the		
		acquired proportion	25.00% × 290.04	7.41
			977.99	7.41
		NTA of the Company		

	Calculation Criteria	Calculation Procedure	Calculation	Transaction
	Calculation Citiena	Calculation Procedure	(THB million)	Size (%)
2.	Net Operating Profits	Net Operating Profit of SPV in		
	Basis	accordance with the acquired		
		proportion	25.00% x 135.67	61 FO
			55.07	61.59
		Net Opearing Profit of the		
		Company		
3.	Total Value of the	Total Value of Consideration Paid	385.09	
	Consideration		1,601.85	24.04
		Total Assets of the Company		
4.	Value of Securities	Not applicable due to no new	-	
	Issued as Consideration	Not applicable due to no new		N/A
	for the Assets	issued securities		

The aforementioned transaction involves the acquisition or disposal of assets according to the Securities and Exchange Commission's Announcement No. 20/2008 on Criteria for Significant Transactions Involving the Acquisition or Disposition of Assets, as well as the Securities and Exchange Commission's Announcement on Disclosure and Conduct of Registered Companies in Relation to the Acquisition or Disposition of Assets, 2547 (including subsequent amendments) (collectively referred to as the "Announcement of Significant Acquisition or Disposition Transactions"). The size of the transaction is calculated based on the audited financial statements of the Company and its SPVs for the year ended December 31, 2022, using a benchmark of net profit from operations that the highest result is 61.59 percent. However, during the past six months, the Company has not entered into any significant acquisition or disposition transactions, resulting in the size of the transaction being 50.00% or more, but less than 100.00% based on the net profit from operations benchmark, which falls under type 1 transactions as defined in the Announcement of Acquisition or Disposition Transactions. Therefore, the Company is obligated to comply with the Announcement of Significant Acquisition or Disposition Transactions as follows:

- 1. Disclose information of the Transaction to the Stock Exchange of Thailand.
- 2. Appointing an independent financial advisor to perform various duties related to providing opinions as specified in the prospectus or sale of securities, including delivering the opinions of the independent financial advisor to the shareholders for consideration and sending invitations to the shareholders' meeting. The Company has appointed Advisory Alliance and Partners Co., Ltd. as the independent financial advisor to perform various related duties.

3. There shall be a shareholder meeting to approve the transaction, and approval must be obtained by a vote of no less than three out of four of the total votes of the shareholders attending the meeting and having the right vote, where the Company shall send an invitation to the meeting to the shareholders at least 14 days prior to the meeting, and only the shareholders who have the right to vote may attend the meeting.

#### 3.2.2 Connected Transaction

Table of size of connected transaction calculation

Calculation Criteria	Calculation Procedure	Calculation (THB million)	% of NTA
1. Net Tangible Asset (NTA)	(Total value of the Transaction x	385.09	39.38
	100) /NTA of the Company	977.99	39.36
2. The value of the	The transaction to provide a		
retrospective transaction	financial lease guarantee to	financial lease guarantee to	
that occurred six months ago	purchase cars and machinery for	977.99	0.84
from the same person	business use by the Company with	311.33	
	Mr. Printhorn as a counterparty.		
Total		393.31	40.22
		977.99	40,22

Note: Net total assets (NTA) refers to Total assets – intangible assets – deferred expenses – total liability – non-controlling interests

The aforementioned transaction involves connected transactions in accordance with the Notification of the Securities and Exchange Commission No. 21/2008 regarding Criteria for Connected Transactions and the Notification of the Stock Exchange of Thailand concerning Disclosure of Information and Conduct of Registered Companies in Connection with Connected Transactions, BE 2546 (including amendments) (collectively referred to as the "Connected Transaction Notification"). As SPVI and shareholder of the SPVI is a related person, the value of the transaction is calculated from the audited financial statements of the Company for the year ended December 31, which amounted to THB 385.09 million or 39.38 percent of the NTA. When adding the value of the previous six-month connected transaction with the same person (transaction between the Company and Mr. Printhorn), which amounted to THB 8.22 million or 0.84 percent of the NTA (details of the information can be found in Section 14.5 of the previous and current year transactions until the latest quarter), the total value of the transaction is equal to THB 393.31 million or 40.22 percent of the NTA, which involves the

category of large-sized transaction, i.e., the transaction value is greater than THB 20.00 million or more than 3.00 percent of the NTA. Therefore, the Company is obliged to comply with the Connected Transaction Notification as follows:

- 1. Disclose information of the Transaction to the Stock Exchange of Thailand.
- 2. Appointing an independent financial advisor to perform various duties related to providing opinions as specified in the prospectus or sale of securities, including delivering the opinions of the independent financial advisor to the shareholders for consideration and sending invitations to the shareholders' meeting. The Company has appointed Advisory Alliance and Partners Co., Ltd. as the independent financial advisor to perform various related duties.
- 3. There shall be a shareholder meeting to approve the transaction, and approval must be obtained by a vote of no less than three out of four of the total votes of the shareholders attending the meeting and having the right vote, where the Company shall send an invitation to the meeting to the shareholders at least 14 days prior to the meeting, and only the shareholders who have the right to vote may attend the meeting.

#### 4. Details of the acquired asset

#### 4.1. General Information of SPV

Company's Name	Starprint Vietnam Joint Stock Company					
Type of Business	Manufacturer of paper products and packaging					
Registered Office	104/4-1, 2A Road, Amata Industrial Park, Longbinh Ward, Bienhoa City, Dongnai					
	Province, Vietnam					
Telephone	+84-(0) 2513 936 921 – 29					
Registered Capital	VND 61,468,800,000.00 at a par value of VND 10,000.00 per share					
Board of Directors (as of 31	(1) Mr. Suthep Taithongchai (General Director)					
December 2022)	(2) Mr. Suthep Taithongchai (Deputy General Director)					
	(3) Mr. Nguyen Van Chien (Director)					
	(4) Ms. Le Thi Phan Linh (Director)					

#### 4.2. Type of Business

SPV is a manufacturer of high-quality paper products and packaging, utilizing various technologies and expertise to offer comprehensive packaging services that cover customer needs. SPV's main customers are consumer product manufacturers, covering the entire ASEAN region, as well as Australia, New Zealand. Key customers include Unilever, Colgate, Crayola, Mondelez, Nestle, Heineken, P&G, and Walmart. SPV's product portfolio consists of various paper-based commercial packaging products, including:

#### 1. Folding Carton



The corrugated boxes made from corrugated paper maintain their durability, despite their small size and weight. The paper structure helps to support the weight of the package, while also maintaining a pleasing aesthetic. These boxes are suitable for various industrial products.

#### 2. Corrugated Boxes



The paper-based folding boxes made from high-quality corrugated paper can withstand impact well while remaining lightweight. The paper structure enables the packaging to bear weight well, making it aesthetically pleasing and suitable for a variety of industrial products. Due to its ability to resist impact, paper-based folding boxes have become popular for packaging consumer goods that require

protection from damage, such as electronic goods. In addition, corrugated boxes are also popular for their ability to deter counterfeiting.

#### 3. Rigid Boxes



This type of box is a special packaging that is designed in collaboration between the SPV and the customer. It may be a packaging with special components and/or mechanisms to make the packaging have a shape and usage pattern that cover the customer needs, especially for products that require added value or are made for special occasions. This makes this type of packaging be non-standard, such as the mooncake box and high-value alcoholic beverages.

#### 4. Carry Bag



The bag is made of high-quality material that is strong and can withstand weight well. It is a handle bag type that is suitable for businesses such as shopping malls or various stores.

#### 5. Backer Card



Backer card is a paper packaging that is printed with designs on the back. It is placed behind the product to make it stand out with a beautiful design.

## 6. Other Paper Packaging



Other types of paper packaging include flashcards, art boxes, handicrafts, and others, with eye-catching and varied designs and structures, as well as custom packaging services based on customer needs, such as crayons from Crayola.

## 4.3. SPV's Shareholding after the transaction

		Before the ti	ansaction as	After transaction		
		of 31 Dece	mber 2022	(expected to be)		
	Name			(in negotiations)		
		Number of	Number of Percentage		Percentage	
		shares	(%)	shares	(%)	
1.	SPVI Holding Pte. Ltd.	4,969,792	80.85	5,839,536	95.00	
2.	Mr. Suthep Taithongchai	631,213	10.27	-	-	
3.	Mr. Thane Taithongchai	300,000	4.88		5.00	
4.	Mr. Nguyen Van Chien	245,875	4.00	307,344		
5.	Other SPV's shareholders	-	-			
6.	Starflex Public Company Limited or its	-	-	1,536,720	25.00	
	subsidiary					
7.	SCG Packaging Public Company Limited	-	-	4,302,816	75.00	
	or its subsidiary					
	Total	6,146,880	100.00	6,146,880	100.00	

Source: SPV's data as of 31 December 2022

## 4.4. SPV's Board of Directors

	Name	Position before	Position after
		the transaction	the transaction
1.	Mr. Suthep Taithongchai	General Director	During negotiations
2.	Mr. Thane Taithongchai	Deputy General Director	During negotiations
3.	Mr. Nguyen Van Chien	Director	During negotiations
4.	Ms. Le Thi Phan Linh	Director	During negotiations

Source: SPV's data as of 31 December 2022

## 4.5. Summary of financial position and key performance of $\ensuremath{\mathsf{SPV}}$

Important financial information of SPV according to the consolidated financial statements for the fiscal year ended 31 December 2020 – 2022

	20	20	2021		2022	
Balance Sheet	VND	THB	VND	THB	VND	THB
	million	million <sup>1/</sup>	million	million <sup>1/</sup>	million	million <sup>1/</sup>
Cash and Cash Equivalents	6.31	9.26	8.76	12.85	3.19	4.68
Short-term Trade Receivables	148.69	218.13	106.62	156.41	115.25	169.08
Short-term Advances to Suppliers	0.66	0.97	0.58	0.85	0.94	1.38
Short-term Loan Receivables	7.10	10.42	7.10	10.42	-	-
Other Short-term Receivables	17.54	25.73	27.01	39.63	0.87	1.28
Provision for Short-term Doubtful Debts	(5.73)	(8.40)	(0.42)	(0.61)	(0.42)	(0.62)
Inventories	137.61	201.88	214.79	315.10	207.78	304.82
Other Current Assets	4.10	6.02	3.83	5.62	4.64	6.81
Long term Receivables	5.51	8.08	10.53	15.45	10.57	15.51
Tangible Fixed Assets	85.72	125.75	51.07	74.91	45.04	66.08
Finance Lease Assets	25.61	37.57	40.86	59.94	30.23	44.35
Intangible Assets	1.27	1.87	0.46	0.67	0.27	0.39
Long term assets in progress	0.89	1.31	1.02	1.49	1.02	1.49
Long term prepayments	18.76	27.52	17.78	26.09	19.22	28.20
Deferred tax assets	1.90	2.78	2.40	3.51	1.83	2.69
Total Assets	455.94	668.87	492.38	722.33	440.45	646.13
Short-term Advances from Customers	92.46	135.64	100.48	147.40	95.27	139.76
Taxes and Amounts Payable tp the State Budget	0.07	0.11	1.01	1.47	0.08	0.11
Payables to Employees	10.50	15.41	6.01	8.81	6.42	9.42
Short-term Accrued Expenses	0.10	0.15	0.08	0.12	7.97	11.69
Short-term Unearned Revenue	12.02	17.64	15.49	22.73	16.34	23.96
Other Current Payables	-	-	0.76	1.12	0.49	0.72
Short-term Loans and Obligations under Finance Leases	3.48	5.10	3.47	5.09	3.39	4.98
Short-term Advances from Customers	200.94	294.78	171.28	251.26	97.23	142.64

	2020		2021		2022	
Balance Sheet	VND	THB	VND	THB	VND	THB
	million	million <sup>1/</sup>	million	million <sup>1/</sup>	million	million <sup>1/</sup>
Other Long-term Payables	0.40	0.59	0.40	0.59	0.80	1.17
Long-term Loans and Obligations under	14.21	20.85	15.57	22.84	5.06	7.43
Finance Leases	14.21	20.03	15.51	22.04	5.00	1.45
Long-term Provisions	8.62	12.65	8.86	13.00	7.58	11.12
Total Liabilities	342.82	502.91	323.40	474.42	240.64	353.01
Owner's Contributed Capital	61.47	90.17	61.47	90.17	61.47	90.17
Retained earnings	51.66	75.78	107.52	157.73	138.34	202.94
Total Shareholders' Equity	113.12	165.95	168.99	247.90	199.81	293.12
Total Liabilities and Shareholders'	455.94	668.87	492.38	722.33	440.45	646.13
Equity	755.74	000.01	772.30	122.55	440.45	0-0.15

	20	20	2021		2022	
Profit and Loss Statement	VND	THB	VND	THB	VND	THB
	million	million <sup>1/</sup>	million	million <sup>1/</sup>	million	million <sup>1/</sup>
Revenue from sales	837.52	1,228.65	873.67	1,281.67	1,013.43	1,486.71
Financial income	2.61	3.83	2.69	3.95	5.96	8.74
Other income	2.46	3.60	0.40	0.58	0.52	0.76
Total revenues	842.59	1,236.07	876.75	1,286.20	1,019.91	1,496.21
Cost of sales	703.64	1,032.23	708.91	1,039.97	801.31	1,175.53
Selling expenses	27.87	40.89	34.91	51.21	32.32	47.42
Administrative expenses	45.07	66.12	48.78	71.56	50.97	74.77
Other expenses	1.83	2.68	0.07	0.10	0.74	1.09
Total expenses	778.41	1,141.92	792.67	1,162.85	885.35	1,298.81
Operating profit	64.18	94.15	84.08	123.34	134.56	197.40
Finance cost	18.62	27.32	16.04	23.52	18.78	27.55
Profit before income tax expenses	45.56	66.84	68.04	99.82	115.78	169.85
Income tax expenses	10.12	14.84	12.18	17.87	23.30	34.18
Profit for the Year	35.44	51.99	55.86	81.95	92.48	135.67

Source: SPV's financial statement

Note: 1/Reffering to the exchange rate announced by the Bank of Thailand as of 24 April 2023 which was equal to THB 0.1467 to VND 100

#### 5. Total value and the measurement of total value

SFLEX enter into a transaction to purchase 1,536,720 ordinary shares of SPV, representing 25.00 percent of the total number of issued and paid-up shares of SPV at a purchase price not exceeding VND 262,500.00 million, or approximately THB 385.09 million. In the transaction, SFLEX is the direct holder of the SPV's ordinary shares, and the calculation of the value of the consideration will be based on the Transaction Comparable Approach, using the median multiple of enterprise value to earnings before interest, tax, depreciation and amortization (EV/EBITDA) from comparable transactions adjusted for working capital, debt and other specific terms.

#### 6. The value of the acquired assets and the payment terms and conditions.

The value of the assets acquired will be based on the total value of the compensation, as it represents the highest value when comparing the book value and the total value of the compensation. The book value of SPV's ordinary shares, according to propotion of the investment in SPV, is 25.00 percent of the total number of shares issued and paid-up by SPV, which is equal to THB 73.28 million (referring to the financial statements of the SPV as of 31 December, 2022 and the exchange rate announced by the Bank of Thailand as of 24 April, 2023, which is equivalent to THB 0.1467 per VND 100). While the total value of compensation derived from the transactions acquired ordinary shares of SPV does not exceed 1,536,720 shares or approximately 25.00 percent of the total issued and paid-up shares of SPV at a purchase price not exceeding VND 262,500.00 million or approximately THB 385.09 million , to be paid in cash after the fulfillment of various preconditions, the capital used to purchase ordinary shares in the aforementioned SPV came from loans and cash flows generated from the company's operations. Due to the higher value of the total compensation compared to the accounting value, the value of the acquired assets amounts to the total value of compensation, which is equivalent to 385.09 million baht.

#### 7. Description and scope of the connected persons' stake in making connected transactions.

8. S	Sequ	Related person	Scope of the connected persons' stake						
е	ence			The Company <sup>1/</sup>		SPV <sup>2/</sup>			
			Position	Shareh	olding	Position	Shareholding		
				Number of	Percentage		Number of	Percentage	
				shares	(%)		shares	(%)	
1		Mr. Printthorn	General	196,901,200	24.01	-	690,801	11.24	
		Apithanasriwong <sup>3/</sup>	Director and						
			Deputy						
			General						
			Director						
2		Mr. Suthep	-	-	-	Chairman of	3,618,058	58.86	
		Taithongchai <sup>4/</sup> (Mr.				the Executive			
		Printhorn's brother)				Committee			
3		Mr. Thane	-	-	-	Deputy	300,000	4.88	
		Taithongchai <sup>5/</sup>				General			
		(Mr. Suthep				Director			
		Taithongchai's son)							
4		Miss Jirachanya	-	-	-	-	472,130	7.68	
		Taithongchai <sup>6/</sup> (Mr.							
		Printhorn's sister)							
5		Miss Pananipat	-	-	-	-	347,885	5.66	
		Taithongchai <sup>7/</sup>							
		(Mr. Printhorn's sister)							

Note: <sup>1/</sup> Company information as of March 17, 2023.

<sup>&</sup>lt;sup>2/</sup> SPV information as of December 31, 2022.

<sup>&</sup>lt;sup>3</sup>/ Mr. Printhorn Apithanasriwong holds indirect SPV shares through SPVI totaling 690,801 shares, or 11.24 percent of the total issued and outstanding shares of SPV.

<sup>&</sup>lt;sup>4/</sup> Mr. Suthep Taithongchai holds direct and indirect SPV shares totaling 3,618,058 shares, or 58.86 percent of the total issued and outstanding shares of SPV, consisting of 631,213 shares, or 10.27 percent of the total issued and outstanding shares of SPV held directly, and 2,986,845 shares, or 48.59 percent of the total issued and outstanding shares of SPV held indirectly through SPVI.

<sup>&</sup>lt;sup>5/</sup> Mr. Thane Taithongchai holds direct SPV shares totaling 300,000 shares, or 4.88 percent of the total issued and outstanding shares of SPV.

<sup>&</sup>lt;sup>6/</sup> Miss Jirachanya Taithongchai holds indirect SPV shares through SPVI totaling 472,130 shares, or 7.68 percent of the total issued and outstanding shares of SPV.

<sup>&</sup>lt;sup>7/</sup> Miss Pananipat Taithongchai holds indirect SPV shares through SPVI totaling 347,885 shares, or 5.66 percent of the total issued and outstanding shares of SPV.

#### 9. Directors with conflicts of interest and/or shareholders with no voting rights.

Mr. Printhorn Apithanasriwong is the Chairman of the Board of Directors and Vice Chairman of the Company, and holds 24.01 percent of the total issued and paid-up shares of the Company. In addition, Mr. Printhorn Apithanasriwong and related persons, including Mr. Suthep Taithongchai, Miss Jirachanya Taithongchai, and Miss Pananiphat Taithongchai, are major shareholders in the SPV, and Mr. Suthep Taithongchai serves as the Chairman and Director of the SPV. Therefore, Mr. Printhorn Apithanasriwong did not attend the meeting and did not have the right to vote at the Board of Directors Meeting No. 2/2023 on April 25, 2023. Additionally, Mr. Printhorn Apithanasriwong will not have the right to vote at the Annual General Meeting of Shareholders No. 1/2023 on June 19, 2023.

#### 10. Expected benefits to the Company from the disposal of assets

The Company expects the following benefits:

- 1. The packaging products will have more variety and can expand the customer base overseas.
  - Purchasing in SPV's shares will allow the Company to have a greater variety of paper packaging products beyond the soft plastic packaging products that the Company currently has. In addition, SPV has customers overseas which helps the Company to have a customer base in many regions around the world.
- 2. A good business partnership will help expand business opportunities in the future. Joining with SCGP, a leading comprehensive packaging market leader with experience, knowledge, and expertise in manufacturing and distributing packaging products for a long time and has a market share ranking among the top in the world, will help enhance the ability to produce packaging products between each other, as well as increase the ability to compete.
- 3. Increasing opportunities to generate income and performance.
  - The Company expects that purchasing in SPV shares will help increase the Company's income and performance from SPV into the Company.

#### 11. Source of funds for the acquisition and payment methods

The Company will use source of funding for investment in SPV transactions from loan and cash flow from company operations and pay by cash after all the conditions precedent have been completed.

#### 12. Conditions on the entering into the Transaction

The Company and related parties must comply with the conditions preceden before important transactions are completed. Details of the important condition precedent are listed in section 3.1. Moreover, important conditions and agreements may be subject to change according to the agreements negotiated and agreed upon by the related parties. In addition, the Company or its subsidiaries must obtain sufficient credit facilities from financial institutions to be used as a source of funding for engaging in the transaction.

### 13. Opinions of the Board of Directors on entering into of the transaction

The Board of Directors (excluding the interested directors) approved the entering into the Investment in SPV transaction. After due consideration, both in terms of the purchase price and the expected benefits from the transaction, the Board of Directors is of the opinion that the acquisition of SPV shares is reasonable and beneficial to the Company (as detailed in the expected benefits stated in section 9)

## 14. Opinions of the Audit Committee and/or directors of the Company which are different from those of the Board of Directors

No Audit committee members or directors of the Company provided any opinions which are different from those of such Board of Directors.

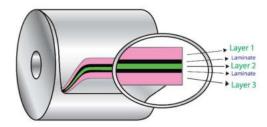
Information memorandum on related party transactions in accordance with Article 20 of the related party notice

#### 15. The Company information and business summary

Source: Information from the Company's annual report of 2022 (One Report)

#### 14.1 Nature of business operation

The Company produces and distributes soft plastic packaging (flexible packaging), for both liquid and dry goods according to customer orders (Made to Order). Soft plastic packaging is a multilayer film), splicing from 2-5 layers using glue or resin as binding material, resulting in rigid, and resistant to heat and high pressure, lightweight, and available to print graphic patterns on the surface. In addition, the packaging property can prevent air, sunlight, and odor ingress, and to maintain the quality of the products contained in the package efficiently.



The type of soft plastic packaging under production and distribution of the Company is divided into 2categories, depending on the needs of customers as follows:

#### 1. Roll form products

The majority of the Company's revenue derives from the distribution of film roll packaging. Our soft plastic packaging is a roll of film processed through printing and laminating. After that, the roll of such film is split up to the width specified by the customer in which the maximum width of the film roll at the Company's slitting machine can be supported up to 1,080 millimeters. The film roll is mainly distributed to consumer product manufacturers that have their own pouch forming machines. The film roll packaging must have the physical properties suitable for the pouch forming machine of the customer i.e. the width, the smoothness of the film surface. Since it affects the operation of the pouch forming machine, the production of film roll packaging requires

skills and expertize in adjusting the film formula and other raw materials such as glue and ink, in order to achieve a suitable film roll that meets customer requirements and can be used with each pouch forming machine at the customer's site efficiently. There are several groups of roils as follows:

Groups in direct contact with the product (first primary packaging) The composition have a single layer (Mono layer film) and 2 or more splicing films, such as a roll of fabric softener, laundry detergent, dishwashing liquid, Instant noodles, ice cream, seasoning and medical equipment.

Groups that do not come into direct contact with internal products (Secondary packaging) are mostly single-layer films. And then be printed such as label rolls on milk bottles, label rolls for drinking water bottles, etc.



#### 2. Pouch Form (Pre Form Pouch)

Pre Form Pouch is produced by forming the printed and coated film roll into a finished pouch ready for packaging. Customers who order Pre Form Pouch are manufacturers of consumer products that do not have their own pouch forming machines or customers who have a pouch forming machine, but cannot properly support the film material used in the production of the pouch. Pre Form Pouch can be produced in various forms depending on the needs of customers which includes the following.

#### (1) Stand-up Pouch, Stand-up Pouch with Zip, Stand up pouch with Spout

Packaging in the form of a pouch that can be used to contain products with large volume or weight. It can be placed on a display shelf for product visibility such as fabric softener, laundry detergent, dishwashing detergent, liquid soap, etc. We can also add a zip lock to increase the ease of use such as pet food packaging or food packaging, etc. Included is a sealed envelope with a pour-over top (Spout) that is

suited for non-sticky liquids like fabric softener, laundry detergent, cleaning solution and sugar syrup, it can work and sealed well.















#### (2) 3-Sided Seal Pouch, 3-Sided Seal Pouch with Zip

This type of packaging is in the form of a pouch with a seal covering either the 3-side of the opening or the bottom of the pouch for inserting the goods and then sealing. It can be added a tear (V-Cut) for easy use, a display hanging bar, or adding a zip lock feature for the convenience in multiple uses of opening and closing. It can also extend the shelf life of products and suitable for food product packaging such as candy.





#### (3) Center Seal Pouch, Center Seal & Gusset Pouch

Packaging that is in the form of a pouch with a seal in the center and top of the pouch, with an opening at the bottom of pouch to insert the products. This type of pouch is commonly used in products that are not heavy in food product packaging such as snack, ice cream, candies, frozen food, etc. It can also be made into a pouch

with a seal in the middle of the back side. Both sides are folded to enlarge usage space. This type is recommended for heavier products such as animal food packaging, etc.







#### (4) 4-Sided Seal Pouch

The pouch is sealed on all 4 sides of the product. This is rigid package, suitable for heavy products that required a large space. The 4-sided seal pouch is popular among food products such as roasted coffee, instant coffee, animal food.



#### (5) Flat Bottom Pouch

Flat bottom pouch is a stand-up pouch with a flat base with creases on the side, to increase the usage space. Due to the flat base, it allows the product to be placed on a shelf steadily and suitable for light or powder content such as cocoa powder, tea or sugar sachet. It can also be added with zip lock feature.





## (6) Free Shape Die-cut

Packaging in the form of a pouch that can be designed in any shapes as customers' desires. As such, it is so varieties and good for running a sales promotion. The packaging is cut by 'Die cut', so it can make so many types of pouchs, for example, stand-up pouch, extraordinary shape of pouch, etc.



## 14.2 General information of the Company

Name	Starflex Public Company Limited									
Headquarter address	189/48-49 Moo 3, Bangprieng, Bang Bo, Samut Prakarn 10560									
Nature of Business	Manufac	cturing and distribution of flexi	ble packaging for both food and nonfood products							
	in the form of made to order. The products can be divided into two forms which are roll $% \left( 1\right) =\left( 1\right) \left( 1\right) $									
	form and pre form pouch.									
Registration Number	0107562	2000092								
Website	http://w	ww.starflex.co.th								
Telephone	0-2708-2	2555								
Fax	0-2708-2	2355								
Registered Capital	THB 502	2,250,000.00								
Paid-up Capital	THB 410	),000,000.00								
List of Directors	Rank	Name	Position							
(Information as of 17	1	Mr. Pakorn Malakul Na	Chairman of the Board of Directors/ Independent							
March 2023)		Ayudhya	Directors							
	2	Mr. Printhorn	Chairman of the Executive Committee, Vice							
		Apithanasriwong	Chairman of the Board of Executive Directors							
	3	Mr. Sompote Valyasevi	Chief Executive Officer, Director							
	4	Mr. Ek Picharnchitra	Director							
	5	Mr. Somchai Wongrassamee	Director							
	6	Gen. Montee Sungkasap	Independent Director, Chairman of the Audit							
		den. Montee Sangkasap	Committee							
	7	Mr. Kajhitphome Sudsok	Independent Director, Audit Committee							
	8	Mr. Chairit Simaroj	Independent Director							
	9	Mr. Rong Hirunpanich	Independent Director, Audit Committee							
	Source: SI	ET as of 19 April 2023								

## 14.3 Executives of the Company

Rank	Name	Position
1	Mr. Sompote Valyasevi	Chief Executive Officer
2	Mr. Somchai Wongrassamee	Chief Financial Officer
3	Mr. Chertpong Malatham	Production Director
4	Mr. Noppanut Manutsongthum	Sales and Marketing Director
5	Mr. Pichetpong Sritapun	Human Resources Director
6	Mr. Nopphadon Khanacharoen	Innovation and Product Director
7	Mr. Sompoj Techaboonako	Supply Chain Director

Rank	Name	Position
8	Mr. Niraphan Limwanitrat	Plant Director
9	Mr. Charoon Sengdonprai	Accounting and Finance Senior Manager

## 14.4 Top 10 Shareholders of the Company (as of 19 April 2023)

Rank	Name	No. of shares (Shares)	Shareholding percent
1	Mr. Printhorn Apithanasriwong	196,901,200	24.01
2	Mr. Ek Picharnchitra	78,974,500	9.63
3	BTS Group Holding Plc.	55,000,000	6.71
4	Miss Kochakorn Wanichanuwat	42,632,300	5.20
5	Starflex Public Company Limited	22,506,300	2.74
6	Mr. Thiraphong Chansiri	20,000,000	2.44
7	Miss Chanyaporn Valyasevi	15,580,100	1.90
8	Thai NVDR Company Limited	15,396,216	1.88
9	Mrs. Chantip Vanich	12,950,000	1.58
10	Mr. Sura Khanittaweekul	11,874,800	1.45

Source: SET as of 19 April 2023

## 14.5 Related transactions in the past year and the current year until the latest quarter

The transactions between the Company and individuals which may have caused conflicts in the current and past years are necessary for the Company's business operations and benefit the Company. The details of the transactions are as follows:

A person who may			Transaction An	nount (THB million)	Necessity and Reasonableness of the	Attend the mee	eting to consider
have conflict of	Relationship	Transaction Type	2021	2022	Transaction	Audit	Board of
interest			2021	2022	Transaction	Committee	Directors
Mr. Printhorn	As Chairman of the	Guarantee for financial			Mr. Printhorn Apithanasriwong has entered	Audit Committee	Board of Directors
Apithanasriwong	Board of Executive	lease agreement			into apersonal guarantee for the machinery	Meeting No.	Meeting No.
	Directors, holding	Contract Limit			and car leasing agreements for the Company,	1/2023, 20 Jan.	1/2023, 22
	196,673,200 shares	Remaining Balance			without charging compensation for a	2023	Feb. 2023
	in the Company, or				guarantee from the Company.		
	to 23.985% of the	Guarantee amount	19.46	19.46	The Audit Committee has considered and is		
	total shares	according to the			of the opinion that Mr. Printhorn		
	subscribed as	agreement			Apithanasriwong guarantees is based on the		
	of 31 December				necessily for the benefit of the Company. The		
	2022.	Guarantee burden at	11.82	8.22	hire-purchase contract of machinery and		
		the end of the			automobiles are for use in the Company's		
		installment			business operations. There is no payment for		
					the guarantee of the financial lease.		
					Therefore, this transaction is appropriate.		
Mr. Ek Picharnchitra	As Vice Chairman of	Guarantee for financial			Mr. Ek Picharnchitra has entered into a	Audit Committee	Board of Directors
	the Executive Board	lease agreement			personal guarantee for the machinery and car	Meeting No.	Meeting No.
	of Directors, holding	Contract Limit	leasing		leasing agreements for the Company, without	1/2023, 20	1/2023, 22
	78,974,500 shares in	Remaining Balance	charging compensation for a guarantee from Jan. 2023		Jan. 2023	Feb. 2023	
					the Company.		

A person who may			Transaction Amount (THB million)		Necessity and Reasonableness of the	Attend the mee	eting to consider
have conflict of	Relationship	Transaction Type	2021	2022	Transaction	Audit	Board of
interest			2021	2022	Halisaction	Committee	Directors
	the Company,	Guarantee amount	11.29	11.29	The Audit Committee has considered and is		
	equivalent to according to the				of the opinion that Mr. Ek Picharnchitra		
	9.631% of the total	agreement			guarantees is based on the necessily for the		
	number of shares				benefit of the Company. The hire-purchase		
	subscribed as of 31		7.00	- 4-	contract of machinery and automobiles are		
	December 2022	Guarantee burden at	7.30	5.45	for use in the Company's business operations.		
		the end of the			There is no payment for the guarantee of the		
		installment			financial lease. Therefore, this transaction is		
					appropriate.		
PS Plus Consulting	A subsidiary which	1. Rental income	0.06	0.15	There is a building lease agreement at 188/1	Audit Committee	Board of Directors
Company limited	has a registered				Moo 3 Soi Bang Phliang Phatthana Project.	Meeting No.	Meeting No.
	capital of Baht 20	2. Service income	0.05	0.12	Kheha-Ladwai Road, Bang Phriang Subdistrict,	1/2023, 20	1/2023,22 Feb.
	million, with SFLEX				Bang Bo District, Samut Prakan Province	Jan. 2023	2023
	holding 199,970				Usable area of 132 square meters,		
	shares, representing				amounting to 12,540 Baht/month and		
	99.99 percent of the				contract service of 10,000 Baht/month,		
	shares.				effective from January 1, 2022 - December		
					31, 2022.		
					The Audit Committee has considered and is		
					of the opinion that the transaction processed		
					in the normal business, which will be		
					brought to the Board of Directors for further		
					consideration.		

Note: 1/ The aforementioned building lease agreement has been renewed in the current year, effective from 1 January 2023 to 31 December 2023.

## 14.6 Management Discussion and Analysis

## Balance Sheet

	202	20	202	21	2022		
Balance Sheet	THB Million	Percent	THB Million	Percent	THB Million	Percent	
Assets							
Cash and cash equivalents	168.51	13.11	74.83	4.97	129.08	8.06	
Trade and other receivables	261.60	20.36	345.54	22.94	263.35	16.44	
Inventories	228.28	17.76	333.85	22.16	333.36	20.81	
Derivative assets	-	-	0.32	0.02	-	-	
Other current financial assets	0.24	0.02	0.69	0.05	0.18	0.01	
Other current assets	24.94	1.94	20.61	1.37	21.38	1.33	
Total current assets	683.57	53.19	775.84	51.50	747.34	46.66	
Restricted bank deposits	12.23	0.95	12.29	0.82	12.35	0.77	
Investment in subsidiary	-	-	-	-	-	-	
Investments in joint ventures	-	-	-	-	31.75	1.98	
Property, plant and equipment	475.21	36.98	594.11	39.43	739.39	46.16	
Right-of-use assets	59.06	4.60	45.03	2.99	53.15	3.32	
Intangible assets	3.05	0.24	2.13	0.14	0.73	0.05	
Deferred tax assets	8.20	0.64	8.96	0.59	6.65	0.42	
Other non-current financial assets	5.00	0.39	5.00	0.33	5.08	0.32	
Other non-current assets	38.80	3.02	63.22	4.20	5.40	0.34	
Total non-current assets	601.54	46.81	730.73	48.50	854.51	53.34	
Total assets	1,285.12	100.00	1,506.57	100.00	1,601.85	100.00	
Liabilities							
Short-term loans from financial institutions	27.43	2.13	52.73	3.50	29.24	1.83	
Trade and other payables	284.97	22.17	294.89	19.57	276.03	17.23	
Derivative liabilities	0.98	0.08	0.00	0.00	1.30	0.08	
Current portion of long-term loans from financial within a year	-	-	54.25	3.60	76.82	4.80	
Current portion of lease liabilities	21.10	1.64	13.56	0.90	8.02	0.50	
Income tax payable	10.30	0.80	3.52	0.24	7.08	0.43	
Total current liabilities	344.78	26.82	418.94	27.81	398.49	24.88	

Balance Sheet	20	20	20	21	2022	
balance Sneet	THB Million	Percent	THB Million	Percent	THB Million	Percent
Long-term loans from financial institutions – Net Current Portion	-	-	70.38	4.67	157.09	9.81
Lease liabilities - net of current portion	26.10	2.03	14.02	0.93	18.22	1.14
Provision for long-term employee benefits	33.65	2.62	42.94	2.85	42.69	2.67
Total non-current liabilities	59.75	4.65	127.33	8.45	218.00	13.62
Total liabilities	404.53	31.48	546.27	36.26	616.48	38.49
Shareholders' Equity						
Share capital						
Registered	410.00	31.90	502.25	33.34	502.25	31.35
Issued and fully paid-up	410.00	31.90	410.00	27.21	410.00	25.60
Share premium	302.99	23.58	302.99	20.11	302.99	18.92
Retained earnings						
Appropriated - statutory reserve	26.80	2.09	30.29	2.01	33.00	2.06
Unappropriated	140.80	10.96	217.03	14.41	239.37	14.94
Total shareholders' equity	880.59	68.52	960.30	63.74	985.37	61.51
Total liabilities and shareholders' equity	1,285.12	100.00	1,506.57	100.00	1,601.85	100.00

## Profit and Loss Statement

Profit and Loss Statement	20	20	20	21	2022	
Profit and Loss Statement	THB Million	Percent	THB Million	THB Million	Percent	THB Million
Revenue						
Sales	1,398.05	98.80	1,677.15	97.10	1,668.86	98.39
Gain on exchange	1.63	0.12	-	-	0.34	0.02
Other income	15.34	1.08	50.16	2.90	26.89	1.59
Total revenues	1,415.03	100.00	1,727.31	100.00	1,696.10	100.00
Expenses						
Cost of sales	(1,093.81)	(77.30)	(1,414.06)	(81.86)	(1,457.99)	(85.96)
Gross profit	304.24	21.50	263.09	15.23	210.86	12.43
Selling and distribution expenses	(29.52)	(2.09)	(34.14)	(1.97)	(37.62)	(2.22)
Administrative expenses	(116.41)	(8.23)	(118.25)	(6.85)	(132.85)	(7.83)
Loss on exchange	-	-	(0.06)	(0.00)	-	-
Total expenses	(1,239.75)	(87.61)	(1,566.51)	(90.69)	(1,628.46)	(96.01)
Operating profit	175.28	12.39	160.81	9.31	67.63	4.00
Finance cost	(4.61)	(0.33)	(3.90)	(0.23)	(2.93)	(0.17)

Profit and Loss Statement	2020		20	21	2022	
Front and Loss Statement	THB Million	Percent	THB Million	THB Million	Percent	THB Million
Profit before income tax expenses	170.68	12.06	156.91	9.08	64.70	3.81
Income tax expenses	(27.87)	(1.97)	(7.49)	(0.43)	(9.64)	(0.57)
Profit for the year	142.80	10.09	149.42	8.65	55.07	3.25

#### Management Discussion and Analysis

Important Financial Information

#### Asset

In 2021, the Company had total assets of THB 1,506.57 million, an increase of THB 221.46 million or a growth rate of 17.23 percent from total assets of THB 1,285.12 million in 2021, with increased total assets including property, buildings and equipment of THB 118.90 million, inventories increased by THB 105.57 million and trade accounts receivable increased by THB 83.94 million. There has been a large increase in sales and investment in the construction of a new factory.

In 2022, the Company had total assets of THB 1,601.85 million, an increase of THB 95.28 million or a growth rate of 6.32 percent from total assets of THB 1,506.57 million in 2021. The increase in total assets mainly consisted of buildings and equipment that increased by THB 145.28 million and cash or equivalent which increased from new factory construction and investment in new machinery which is a preparation for the Company's business in the future.

#### Liabilities

In 2021, the Company had total liabilities of THB 546.27 million, an increase of THB 141.74 million or a growth rate of 35.04 percent from total liabilities of THB 404.53 million baht in 2020 due to the Company Loans are used in business operations, including factory construction. In 2021, the Company had short-term and long-term loans with financial institutions of THB 177.36 million, an increase of THB 149.93 million from the THB 27.43 million credit in 2020.

In 2022, the Company had total liabilities of THB 616.48 million, an increase of THB 70.21 million or a growth rate of 12.85 percent from total liabilities of THB 546.27 million, since the Company Long-term loans are mainly used for the construction of new factories.

#### Shareholders' Equity

In 2021, the Company had a shareholder's equity of THB 960.30 million, an increase of THB 79.72 million or a growth rate of 9.05 percent from the total shareholder's equity of THB 880.59 million in 2020, due to

the Company's increased accumulated profits from its 2021 operations of THB 149.42 million. However, the Company paid an interim dividend of THB 69.70 million.

In 2022, the Company had a shareholder's equity of THB 985.37 million, an increase of THB 25.06 million or a growth rate of 2.61 percent from the total shareholder's equity of THB 960.30 million in 2021. However, the Company paid an interim dividend of THB 36.90 million.

#### Important Financial Information

#### Total Revenue

In 2021, the Company had a total revenue of THB 1,727.31 million, an increase of THB 312.29 million or 22.07 percent from 2020, which was THB 1,415.02 million. This was due to the increase in sales revenue in 2021 – which was THB 1,677.15 million – an increase of THB 279.10 million or 19.96 percent from 2020, which was THB 1,398.05 million. The main reason for this increase in revenue was the increase in sales revenue from non-food products by THB 222.65 million or 20.13 percent and from food products by THB 56.60 million or 18.37 percent.

In 2022, the Company had a total revenue of THB 1,696.09 million, a decrease of THB 31.22 million or 1.81 percent from 2021, which was THB 1,727.31 million. This was due to the decrease in sales revenue in 2022 – which was THB 1,668.86 million – a decrease of THB 8.29 million or 0.49 percent from 2021, which was THB 1,677.15 million. The main reason for this decrease in revenue was the decrease in sales revenue from non-food products by THB 51.16 million or 3.91 percent.

#### Gross Profit Margin

In 2021, the Company had a gross margin of THB 263.09 million, a decrease from 2020 – which was THB 304.24 million, by THB 41.15 million or 13.53 percent. This represents a gross profit margin of 15.69 percent and 21.76 percent, respectively. The reason for the decrease in the gross profit margin is due to the increased cost of raw materials resulting from the upward adjustment of oil prices to support the recovery from the Covid-19 pandemic abroad.

In 2022, the Company had a gross profit margin of THB 210.87 million, a decrease from 2020 – which was THB 263.09 million, by THB 52.22 million or 19.83 percent. This represents a gross profit margin of 12.63 percent and 15.69 percent, respectively. The reason for the decrease in the gross profit margin is due to the increased cost of raw materials resulting from oil price hikes. However, the company has proactively managed raw materials and gradually adjusted selling prices to be in line with costs.

Net Profit Margin

In the year 2021, the Company had a net profit of THB 149.41 million, an increase from the year 2020 -

which was 142.80 million baht – by THB 6.61 million or a growth rate of 4.63 percent from the previous

year. This represents a net profit margin of 8.65 percent and 10.10 percent, respectively. The reason for the

decrease in the net profit margin is due to the increased cost of raw materials following market price

fluctuations. However, the company has adjusted selling prices to align with the higher costs. The gradual

adjustment of selling prices has been implemented since July 2021.

In the year 2022, the Company had a net profit of THB 55.06 million, a decrease from the year 2021 -

which was THB 149.41 million – by THB 94.35 million or a decrease rate of 63.15 percent from the previous

year. This represents a net profit margin of 3.25 percent and 8.65 percent, respectively. The reason for the

decrease in net profit margin is due to the increased cost of raw materials resulting from oil price hikes and

the impact of exchange rates. However, the company has proactively managed raw materials and gradually

adjusted selling prices to be in line with costs. Currently, the cost of raw materials is showing a downward

trend, and in the early part of 2022, there were expenses related to dismantling, relocating, and installing

machinery in the expanding section of the factory, leading to temporary increases in production costs.

16. Other information that may significantly affect the decision of investors

None

17. Opinions of the Company's Board of Directors on the decision to enter into a connected

transaction

Please consider details in item 12

18. Opinion of the Audit Committee and/or the directors which are different from the opinions

of the Board of Directors as stated above.

Please consider details in item 13

Please be informed accordingly

Sincerely yours,

(Mr. Somchai Wongrassamee)

Chief Financial Officer

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