February 28, 2025

Subject: Clarification on the cause of changes in operating results.

To: Director and Manager
The Stock Exchange of Thailand

According to T S Flour Mill Public Company Limited ("the Company"), the financial statements for the year 2024 Ended on December 31, 2024. The company's financial statement showed net profit of 19.19 million baht. Compared to the year 2023, net profit decreased by 39.90 million baht or 67.5%. The Company would like to clarify as follows :

Unit : Thousand Baht

Description	2024		2023		2024 compare with 2023	
	Amount	%	Amount	%	More (Less) Amount	%
Average Capacity Utilization		73.16%		67.17%		5.99%
Revenue from sales	1,720,372,527	100.0%	1,870,462,978	100.0%	(150,090,451)	(8.0%)
Cost of sales	(1,569,540,068)	(91.2%)	(1,664,268,501)	(89.0%)	(94,728,433)	(5.7%)
Gross Profit	150,832,459	8.8%	206,194,477	11.0%	(55,362,018)	(26.8%)
Gain from Exchange Rate	7,109,525	0.4%	3,563,407	0.2%	3,546,118	99.5%
Gain on Derivatives	5,096,631	0.3%	8,511,404	0.5%	(3,414,773)	(40.1%)
Other income	1,201,449	0.1%	2,039,850	0.1%	(838,401)	(41.1%)
Selling expenses	(36,602,727)	(2.1%)	(35,049,172)	(1.9%)	1,553,555	4.4%
Administrative expenses	(83,906,728)	(4.9%)	(92,239,154)	(4.9%)	(8,332,426)	(9.0%)
Finance cost	(17,041,860)	(1.0%)	(18,623,861)	(1.0%)	(1,582,001)	(8.5%)
Profit before income tax	26,688,749	1.6%	74,396,951	4.0%	(47,708,202)	(64.1%)
Income tax expenses	(7,494,819)	(0.4%)	(15,301,590)	(0.8%)	(7,806,771)	(51.0%)
Profit for the period	19,193,930	1.1%	59,095,361	3.2%	(39,901,431)	(67.5%)
Basic earnings per share	0.05	Baht	0.15	Baht	(0.10)	(66.7%)

The Company's revenue from sales in 2024 decreased by 8.0% compared to 2023, with revenue from selling wheat flour decreasing by 5.7% and revenue from selling wheat bran decreasing by 2.3%. This was a result of a 14.6% decrease in the selling price of wheat flour and a 22.7% decrease in the selling price of wheat bran. Even though the sales volume increased by 8.7%, the significantly lower selling price resulted in a decrease in income.

Gross profit margin decreased by 2.3% compared to 2023 as a result of the average selling prices of wheat flour and wheat bran decreasing in a greater proportion than the decreasing average costs.

Current situation

The wheat market price in 2024 has been volatile, with prices falling from the end of 2023 until returning to a high in the middle of 2024 for a short period of time. and has decreased since the 3rd quarter, resulting in customers bargaining for prices to continually decrease. The company had to sell at a loss to some customers in order to maintain customer relationships. This resulted in a sharp decrease in gross profit margins in the first half of the year. And it began to improve when the wheat stocks purchased during the high price period began to gradually disappear in the second half of the year.

However, the company still has overall operating results that are good when compared to businesses in the agricultural product group. And even if faced with severe fluctuations in cost prices and selling price of flour Until causing a decrease in operating profits, TMILL still adheres to creating returns for shareholders, with profits in 2024 being presented as dividend payments to all shareholders.

Sustainable Business Development Strategy Drive

The company has been operating in accordance with a sustainable business development strategy. In the year 2023, the Company has defined its sustainable vision as "We" will grow together with creating social and environmental value based on good corporate governance. This is achieved by integrating sustainable development approaches with business operations and pursuing policies and goals for ethical and sustainable development. The organization's mission is reviewed comprehensively to cover all stakeholders throughout the supply chain.

Furthermore, the company is committed to conducting its operations in a manner that fosters positive change for communities, the environment, and the economy, in alignment with Environmental, Social, and Governance (ESG) principles. This commitment ensures that operations proceed in the right direction and generate value for stakeholders at all levels. And adheres to international sustainability standards as outlined by the United Nations Global Compact and the United Nations Sustainable Development Goals (SDGs).

- TMILL is relentlessly dedicated to creating the highest quality products and services with cutting-edge innovation to enhance the quality of life for consumers.
- TMILL provides the most valuable returns to shareholders by adhering to ethical principles in conducting business and achieving profitable and sustainable growth.
- TMILL is the preferred and trusted partner, delivering services beyond expectations.
- TMILL plays a crucial role in creating positive impacts on communities and society.
- TMILL respects human rights and embraces diversity.
- TMILL received a 5-star, or "Excellent," CG Score for 2024 from the Thai Institute of Directors Association (THAI IOD).
- TMILL has consistently supported shareholder participation and communication, achieving a perfect score of 100 points in the 2024 AGM Checklist for the seventh consecutive year.

- TMILL conducts business with honesty, transparency, and fairness, firmly opposing all forms of corruption. The company aligns with the principles of good corporate governance and has successfully renewed its membership in the Thai Private Sector Collective Action Coalition Against Corruption (CAC) for the third consecutive term.
- TMILL cultivates an environment of ongoing learning, encouraging 100% employee participation in the ESG DNA project. This ensures that employees understand and apply ESG principles to enhance work across all departments now and in the future.
- TMILL is dedicated to sustainable business development that meets recognized standards in Thailand and internationally. This commitment is exemplified by achieving a Bronze rating in the EcoVadis assessment.
- TMILL actively contributes to reducing environmental impacts through continuous organizational activities.

Yours sincerely,

Waewta Kullachotthada

(Ms. Waewta Kullachotthada)

Chief Financial Officer & Company Secretary