



Our Ref: APURE 008/2019

10 May 2019

Subject Clarification on First Quarter's Operating Performance (1/2019)
 Attn. To The Director and President of the Stock Exchange of Thailand

The company clarifies causes and reason for relative financial performance on the items varies more than 20% compared to same quarter of previous year. The company, hereby, explains the Q1-2019 operating performance compared to Q1-2018 operating performance.

Revenue from Sales for Q1/2019 and Q1/2018 was 472.09 million baht and 359.72 million baht, respectively. It increased 112.37 million baht or 31.24% when compared with Q1/2018. The reason is that sales increase both locally and internationally.

Detail of Domestic and Export Sales

	2018	2019
Export Sales		
• Canned sweet corn (RKI)	276.70	404.74
• Fresh vegetable and fruit (AF)	37.47	28.62
• Pouched sweet corn (RKI)	-	-
Total	314.17	433.37
Domestic Sales		
• Canned sweet corn (RKI)	11.73	7.57
• Seeds (SCP)	13.96	9.31
• Others (RKI)	14.71	17.02
• Pouched sweet corn (RKI)	0.97	0.70
• Fresh vegetable and fruit (AF)	4.18	4.12
Total	45.55	38.72
Total domestic and export sales	359.72	472.09



Cost of Sales for Q1 / 2019 and Q1 / 2018 was 397.41 million baht and 296.50 million baht, respectively. It increased 100.91 million baht or 34.03 % when compared with Q1 / 2018.

Profit (Loss) Net Equity of shareholders of the Company for Q1 / 2019 and Q1 / 2018 was 10.75 million baht and 6.82 million baht, respectively. It increased 3.93 million baht or 57.62 % when compared with Q1 / 2018 which Net Profit margin was increased due to sales was increased, however The company got effect from thai baht strengthen against US Dollar, and increase in cost of sales

Please be informed

Yours sincerely,

(Ms. Sineemas Sotpiparnukul)

Chief Executive Officer

Authorized Director