



บริษัท ไอ.ซี.ซี. อินเตอร์เนชั่นแนล จำกัด (มหาชน)

530 ซอยสาธุประดิษฐ์ 58 แขวงบางโพงพาง เขตยานนาวา กรุงเทพฯ 10120 โทรศัพท์: (02) 293-9000, 293-9300
โทรสาร: (02) 294-3024 www.icc.co.th E-mail: webmaster@icc.co.th ทะเบียนเลขที่ 0107537001374

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May 10, 2019

Subject : 1. Submission of copy of audited financial statements for 1st Quarter of 2019
2. Management Discussion and Analysis for the 1st Quarter period ended 31 March 2019

Attention : Director and Manager of the Stock Exchange of Thailand

Enclosure : copy of the audited financial statements for Quarter 1 of 2019

Attached herewith please find a copy of the audited Quarter 1, 2019 Financial Statements along with the Notes of Management Discussion and Analysis thereof for your attention. It is noted that the statements for the quarter ended 31 March 2019 posted net profit of THB 269.83 million, compared to the quarter ended 31 March 2018 which posted net profit of THB 278.40, representing a decrease of 3.08 percent as follows:

1. Revenue from sales totaled THB 2,954.77 million, compared to THB 3,056.44 million in the same period of the previous year, a decrease of THB 101.67 million or equivalent to 3.33 percent.
2. The Company's gross profit was THB 1,019.48 million, compared to THB 1,138.38 million in the same period of the previous year, a decrease of THB 118.90 million or 10.44 percent.
3. The Company had other revenue of THB 339.08 million, compared to THB 304.90 million in the same period of the previous year, an increase of THB 34.18 million or 11.21 percent, mainly due to an increase in profit from disposal of asset which amounted to THB 152.94 million, a decrease in profit from sale of investment totaling THB 83.08 million and a decrease in dividend income by THB 36.38 million.
4. The Company's sales and administration expenses was THB 1,055.61 million, compared to THB 1,136.46 million in the same period of the previous year, a decrease of THB 80.85 million or 7.11 percent due to modification in the Company's marketing budget, shifting more toward advertising via social media which directly reaches consumers and costs less than other conventional advertising media, resulting in lower marketing expenditure. In addition, staff costs continued to decline due to a smaller workforce as a result of increased efficiency and a policy of only replacing personnel who leave as necessary.



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Thank you for your attention and please kindly disseminate this information to all shareholders and investors accordingly.

Yours sincerely,

(Mr. Thamarat Chokwatana)

Director