

Clarification of Operating Results and Financial Position  
D.T.C. Industries Public Company Limited and Subsidiary Companies  
For the period ended March 31,2019

D.T.C. Industries Plc. and subsidiary companies have the total sales for the three month period March 30, 2019 amounting of 45.21 million baht. (2018: amounting to 50.99 million baht). Revenue has decreased 5.78 million baht (ratio 11.34%) due to sale local decreased by 3.94 million baht, decreasing return estimates 1.45 million baht, rental income increased 0.08 million baht, other incomes decreased 0.47 million baht. Total decreased 5.78 million baht.

Cost of sales for the three months ended March 31, 2019 amounted to 30.00 million baht. (2018: amounting to 28.26 million baht) The cost of sales increased by 1.74 million baht, representing a gross margin for the three months 31.79% (2018: ratio 42.76 %). Cost decrease as a result of decreased raw material use 3.00 million baht. the cost of production decreased 0.20 million baht. Back up inventory deteriorated decreased 0.40 million baht. Reduced reserve price decreased 0.05 million baht. Salaries, wages and other expenses decreased 1.01 million baht Total cost increased 1.74 million baht.

The cost of sales for the three months ended March 31, 2019 amounted to 6.58 million baht. (2018: amounting to 6.19 million baht) cost of sales increase by 0.39 million baht due to cost reduction of advertising and support department increase by 0.69 million baht. Other expenses decreased 0.30 million baht.

The cost of administration for the three months ended March 31, 2019 amounting to 6.21 million baht (2018: Baht 6.85 million), professional fees, patent and trademark fees reduced to 0.34 million baht. administrative other expenses decreased to 0.30 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit for the three months ended March 31, 2019, net loss amounting to 0.10 million baht ( 2018 : net profit of 7.11 million baht.) the net profit decreased 7.21 million baht.

The net profit per share for the three months ended March 31, 2019 net loss 0.01 baht. (2018 : net profit amounting 0.71 baht) the net profit per share for year ended decreased 0.72 baht .

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