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FLOYD/MAI/012/2562

14 May 2019

Subject:

Explanation and Analysis from management team of the 1st Quarter 2019 results

Attention:

Managing Director

The Stock Exchange of Thailand,

Floyd Pubic Company limited would like to explain the 1ST Quarter 2019 operation result ended on 31 March 2019 by key financial figures comparison with the same Quarter last year as follows:

Unit : Million Baht	Three months presale ended		Increase	N/ Cl
	31 Mar 2019	31 Mar 2018	(Decrease)	% Change
Income from operation	134.12	101.45	32.67	32.20
Other income	0.56	2.72	-2.16	(79.45)
Total Income	134.67	104.17	30.50	29.28
Cost of service	105.32	67.82	37.50	55.29
Administrative expenses and Tax	15.98	16.83	-0.85	(5.04)
Quarterly profit	13.37	19.52	(6.15)	(31.49)

Net profit of 13.37 Million Baht at the end of 1ST Quarter 2019 operation which decreasing 19.52 Million Baht or decreasing 31.49 % from 19.52 Million Baht of the same period 2018 are mainly from the following reasons:

The decreasing in net profit for the 1ST quarter of 2019, because the company has received a new project which the company in the study of the project, so the cost of service increase of the same period last year because the material and wages have increasing, have the investment in the equipment and tool in the project and the operation expense in increased because the company have improvement the



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knowledge and skills of the employees to have expertise in the project and to support the new project in the future

Nevertheless, company is still continuously keep budget control of cost of cost sale and operation expensed so that company will sustain good operation profit.

Please be informed accordingly.

Yours sincerely,

Floyd Public Company Limited

(Mr. Thosaporn Jittawera)

Managing Director