

-Translation-

No. ED-MD19-007

14th May 2019

Subject : Clarification of changes in excess of 20% in the operating results for year Q1/2019

To : Director and General Manager
The Stock Exchange of Thailand

Eureka Design Public Company Limited and its subsidiaries (“the Group”) would like to clarify the changes in excess of 20% in the Group’s operating results for the 1st quarter ended 31th March 2019, compared to those for the same period ended 31th March 2018.

The consolidated financial statements reported a net loss of Baht 3.85 million and net profit of Baht 3.93 million for the quarter ended 31th March 2019 and 2018. The decrease of Baht 7.78 million in the profit is mainly due to the following.

1. A increment in the Group’s revenue 2.84% or Baht 2.67 million to Baht 96.72 million for the quarter ended 31th March 2019 compared to Baht 94.05 million for 2018. The increment of revenue is the result of backlog and higher delivery from customer and we can commissioning and complete the job project within due date and delivery plan. For the growth of sale order have expand to the other industrial that interested to investment in the automation system. From the passed main focus of sale order are in the automotive industrial only.
2. The cost of sales and services to sales ratio for the Group were 67.09% in 1st quarter 2019 compared to 65.67% in 1st quarter 2018. The increase in the cost of sales ratio is due to the increase from the annual increase the employee’s benefit of labor cost.
3. The Group’s selling and administrative expenses for the quarter ended 2019 and 2018 were Baht 34.03 million and Baht 27.49 million respectively. The increase of Baht 6.54 million was mainly a result of the sale expense (Freight and shipping cost, commission fee) and the employee’s benefit (Salary, wages and the compensation).

Please be informed accordingly,

Yours faithfully,

(Mr. Narakorn Ratchapolsitte)
Chief Executive Officer