



## บริษัท ไอ.ซี.ซี. อินเตอร์เนชั่นแนล จำกัด (มหาชน)

530 ซอยสาธุประดิษฐ์ 58 แขวงบางโพงพาง เขตยานนาวา กรุงเทพฯ 10120 โทรศัพท์ : (02) 293-9000, 293-9300

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Ref. No. (Kor) Bor Chor.174/2562

August 9, 2019

Subject : 1. Submission of copy of audited financial statements for 2<sup>nd</sup> Quarter of 2019  
2. Management Discussion and Analysis for the 2<sup>nd</sup> Quarter period ended 30 June 2019

Attention : Director and Manager of the Stock Exchange of Thailand

Enclosure : copy of the audited financial statements for Quarter 2 of 2019

Attached herewith please find a copy of the audited Quarter 2, 2019 Financial Statements along with the Notes of Management Discussion and Analysis thereof for your attention. It is noted that net profit for the period amounted to THB 375.36 million compared to THB 361.18 million for the 2<sup>nd</sup> quarter of the previous year, representing an increase of 3.93 percent as follows:

1. Revenue from sales in the 2<sup>nd</sup> quarter of this year totaled THB 2,748.46 million compared to THB 2,994.47 million in the same period of the previous year, a decrease of THB 246.01 million or equivalent to 8.22 percent.
2. The Company's gross profit for the period was THB 969.06 million, compared to THB 1151.33 million in Q2 of 2018, a decrease of THB 182.27 million or 15.83 percent over the same period of the previous year.
3. The Company had other revenue of THB 414.11 million, compared to THB 361.72 million in Q2 of 2018, an increase of THB 52.39 million or 14.48 percent over the same period of the previous year, mainly due to an increase in dividend income of THB 70.23 million.
4. The Company's sales and administration expenses was THB 1,006.10 million, a decrease of Baht 126.25 million or 11.15 percent from THB 1,132.35 million in Q2 of 2018 because the Company has continuously adjusted the use of marketing budget for advertising on social media which has a lower cost than other advertising media. In addition, manufacturers have produced advertisements and public relations campaigns to promote their brand image, resulting in a decrease in the use of the Company's marketing budget. Moreover, staff costs also declined due to more efficient deployment of a smaller workforce.



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Thank you for your attention and please kindly disseminate this information to all shareholders

and investors accordingly.

Yours sincerely,

(Mr. Thamarat Chokwatana)

Director