## Clarification of Operating Results and Financial Position D.T.C. Industries public company Limited and Subsidiary Companies For the period ended June 30, 2019

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and six-months period ended June 30, 2019 amounting of 54.70 million baht and 99.92 million baht respectively. (2018: amounting to 63.94 million baht and 114.70 million baht.) The three-months total sale decreased by 9.01 million baht and six-months total sale decreased by 14.78 million baht respectively, decreased in ratio 14.09 and 12.89 of total sale revenue result from sales income decreased by Local Sale 12.05 million baht, Export Sale decreased by 0.91 million baht, estimated return good decreased by 1.55 million baht, rental income increased by 0.54 million baht, other income decreased 0.81 million baht and total revenue decreased by 14.78 million baht.

Cost of sales for the six-months period at June 30, 2019 amounted to 71.56 million baht. (2018: amounting to 69.81 million baht) The cost of sales increased by 1.75 million baht, representing a gross margin at June 30, 2019 in ratio 26.68 (2018: ratio 37.73) decreased cost due to raw material used and cost of production decreased 0.38 million baht. Set up depreciation decreased 0.08 million baht and the provision discounted products decreased by 0.30 million baht. Salary and welfare decreased by 2.05 million baht, the impact from the estimation of employee benefits increased by 4.56 million baht. Total cost increased by 1.75 million baht.

The cost of sales for the six-months ended June 30, 2019 amounted to 14.41 million baht. (2018: amounting to 13.71 million baht) cost of sales increased by 0.70 million baht (ratio 5.11) due to cost of advertising and support department increased by 0.84 million baht, and transportation expenses decreased by 0.14 million baht.

The cost of administration for the six-month ended June 30, 2019 amounting to 11.83 million baht. (2018: Baht 12.95 million baht), administrative expenses decreased 1.12 million baht. Professional fess decreased by 0.43 million baht, Salaries decreased by 0.22 million baht. The impact from the estimation of employee benefits increased by 0.27 million baht, Other expenses decreased by 0.74 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit for the three-months and six-months ended June 30, 2019, net loss amounting to 2.48 million baht and 2.58 million baht respectively. (2018: net profit of 6.00 million baht and 13.11 million baht.) The three-months net loss decreased 8.47 million baht and six-month net profit increased 10.53 million baht respectively.

The net profit per share for the three-months and six-month ended June 30, 2018 net loss 0.25 baht and 0.26 baht respectively. (2018 : net profit per share amounting 0.60 baht and 1.31 baht respectively) the net profit per share decreased by 0.85 baht and the net profit per share decreased by 0.1.57 baht respectively.

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