

Ref: CIG 020/2019

August 14, 2019

Subject: Profit and loss reporting for the second quarter of 2019 and explanation of more than 20 percent fluctuation in profit and loss compared to that of last year.

Dear Directors and Managers
The Stock Exchange of Thailand,

C.I.Group Public Company Limited hereby reports financial statements for the second quarter ended 30 June 2019 as follow;

Revenue

The company recorded total revenue of 813.76 million Baht in the second quarter of 2019 which increased from the same quarter last year totaling 218.23 million Baht or 36.64%. The company recorded domestic sales of 225.43 million Baht which decreased from the same quarter last year totaling 57.71 million Baht or 20.38% (Domestic sales in the second quarter of 2018 was 283.15 million Baht). The company recorded export sales of 161.32 million Baht which decreased from the same quarter last year totaling 42.12 million Baht or 20.71% (Export sales in the second quarter of 2018 was 203.45 million Baht). The company recorded project sales of 380.42 million Baht which increased from the same quarter last year totaling 291.65 million Baht or 328.54% (Project sales in the second quarter of 2018 was 88.77 million Baht). The project sales increased is due to the expansion of project services which expanded to cover more services than the same period last year.

Cost of goods sold

The company recorded cost of goods sold of 690.39 million Baht in the second quarter of 2019 which increased from the same quarter last year totaling 193.71 million Baht or 39% due to increase in project sales. Efficiency improvement to cut down the cost and expenses in the second quarter of 2019 resulted in gross profit of 12.92%, a decrease of 1.76% from gross profit of 14.68% in the second quarter of 2018.

Sales and Administration cost

The company recorded sales and administration cost of 178.23 million Baht in the second quarter of 2019 which increased from the same quarter last year totaling 84.17 million Baht or 89.49%.

Financing costs

The company's financial costs in the second quarter of 2019 totaled 10.25 million Baht which increased from the same quarter last year totaling 6.37 million Baht or 164.18% due to banking fees and interests for funding business operations.

Net profit (loss)

The company recorded net loss of 60.35 million Baht in the second quarter of 2019, an increase of 54.97 million Baht compared with net loss of 5.38 million Baht in the same quarter last year.

Best regards,

Sawai Chatchairungruang
Managing Director