



บริษัท สโม่เสกอุตสาหกรรม จำกัด (มหาชน)  
THE UNION MOSAIC INDUSTRY PUBLIC COMPANY LIMITED

ทะเบียนเลขที่ 0107537000777 (เดิม บมจ.324) Registration No. 0107537000777  
65 อาคารชานาญ เพ็ญชาติ บิสนเนสเซ็นเตอร์ ชั้น 29 ถนนพระราม 9 ห้วยขวาง กรุงเทพฯ 10310  
65 Chamnan Phenjati Business Center 29th Fl., Rama 9 Rd., Huaykwang, Bangkok 10310  
Tel : 0-2248-7007-65 Fax : 0-2248-7005-6 E-mail : export@umi-tiles.com

Ref. No.UMI 11/2019

November 12, 2019

Subject: Clarification of the Q3/2019 Operating Results of the Company and Subsidiaries  
To: Director and Manager  
The Stock Exchange of Thailand

The Union Mosaic Industry Public Company Limited would like to clarify the results of operations of the company and subsidiaries of quarter 3/2019, ended September 30, 2019, as follows.

Performance in the 3rd quarter of 2019, the company and its subsidiaries had total revenue in this period was 587 million baht, a decrease of 49 million baht or 8 percent, The result of the average selling price decreased due to price fierce competition. Distribution costs decreased by 18 million baht due to transportation costs. Administrative expenses increased by 2 million baht resulting in a net profit attributable to shareholders of the parent company of 2 million baht, a decrease of 4 million baht compared to the 3rd quarter of 2018.

Performance for the first nine months of the year ended 30 September 2019, the company and its subsidiaries had total revenue in this period was 1,845 million baht, an increase of 38 million baht or 2 percent. Gross profit margin increased by 2 percent due to cost reduction and effective cost management. Distribution costs decreased by 20 million baht, decreased from delivery costs. Administrative expenses increased by 30 million baht due to a new labor protection law that increased the compensation for retirement benefits from 300 days to 400 days for employees aged over 20 years. Net loss attributable to shareholders of the parent company 15 million baht, a decrease of 32 million baht compared to the 3rd quarter of 2018


The total assets of the Company and its subsidiaries as of 30 September 2019 were 3,242 million baht, a decrease of 108 million baht from the end of 2018, or 3 percent. Net accounts receivable and other receivable decreased by 41 million baht, net inventories increased by 70 million baht, property, plant and equipment net decreased 133 million baht from depreciation

The total liabilities of the Company and its subsidiaries as of 30 September 2019 were 1,689 million baht, a decrease of 76 million baht from the end of 2018, due to bank overdrafts and short-term loans from financial institutions decreased by 15 million baht. Long-term loans decreased by 61 million baht from debt repayment.

Changes in total shareholders' equity decreased by 32 million baht due to net loss from the period.

Please be informed accordingly.

 THE UNION MOSAIC  
INDUSTRY PUBLIC  
COMPANY LIMITED  
บริษัท สโม่เสกอุตสาหกรรม จำกัด (มหาชน)

Yours sincerely,  
  
(Mr Somboon Uranukul)

Managing Director

The Union Mosaic Industry Public Company Limited