

Clarification of Operating Results and Financial Position
D.T.C. Industries public company Limited and Subsidiary Companies
For the period ended Dec 31, 2019

D.T.C. Industries Plc. And subsidiary companies have the total sales for the year ended Dec 31, 2019 amounting of 197.82 million baht respectively. (2018: amounting to 223.14 million baht.) The sale decreased by 25.32 million baht total sale decrease in ratio 11.35 of total sale revenue as a result of Local Sale decreased 21.36 million baht, Export Sale decreased 2.05 million baht, estimated return good decreased by 1.45 million baht, rental income increased by 1.12 million baht, other income decreased 1.58 million baht and total revenue decreased by 25.32 million baht.

Cost of sales for the year ended Dec 31, 2019 amounted to 132.81 million baht. (2018: amounting to 142.48 million baht) The cost of sales decreased by 9.67 million baht, representing a gross margin at Dec 31, 2019 in ratio 31.31 (2018: ratio 34.71) decreased cost due to raw material used and cost of production decreased by 9.34 million baht, deteriorated product reserve decreased by 1.92 million baht, discounted product reserve decrease 0.04 million baht, Salary and welfare decreased by 3.43 million baht. The impact from the employee benefits increased by 5.06 million baht. Total cost decreased by 9.67 million baht.

The cost of distribution for the year ended Dec 31, 2019 amounted to 28.19 million baht. (2018: amounting to 27.89 million baht) cost of sales increased by 0.30 million baht (ratio 1.08) due to estimated employee benefits increased by 0.52 million baht, insurance expense and other expenses decreased by 0.22 million baht.

The cost of administration for the year ended Dec 31, 2019 amounting to 22.94 million baht. (2018: Baht 23.92 million baht), Administrative expenses decreased by 0.98 million baht due to salary and welfare decreased by 0.56 million baht. The impact of the employee benefit estimate increased by 0.63 million baht, provision for doubtful accounts decreased by 0.89 million baht, utilities and other expenses decreased by 0.16 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit for the year ended Dec 31, 2019, net profit amounting to 4.10 million baht (2018: net profit of 18.34 million baht.) The net profit decreased 14.24 million baht.

The net profit per share for the year ended Dec 31, 2019 net profit 0.41 baht. (2018 : net profit amounting 1.83 baht.) the net profit per share decreased by 1.42 baht.

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D.T.C. INDUSTRIES

PUBLIC COMPANY LIMITED

11/29/19