

Clarification of Operating Results and Financial Position
D.T.C. Industries Public Company Limited and Subsidiary Companies
For the period ended March 31, 2020

D.T.C. Industries Plc. and subsidiary companies have the total sales for the three month period March 31, 2020 amounting to 41.44 million baht. (2019: amounting to 45.21 million baht). Revenue has decreased by 2.77 million baht (ratio 6.13%) due to local sale decreased by 3.92 million baht, decreasing return estimates 0.25 million baht, rental income increased 0.05 million baht, other incomes increased 1.35 million baht. Total revenue decreased by 2.77 million baht.

Cost of sales for the three months ended March 31, 2020 amounting to 25.26 million baht. (2019: amounting to 30.00 million baht) The cost of sales decreased by 4.74 million baht, representing a gross margin for the three months 36.55% (2019: ratio 31.79 %). The cost was reduced as a result of raw materials used and production expenses decreased by 3.89 million baht. Back up inventory deteriorated increased 0.12 million baht. Provision for discounted products increased 0.27 million baht. Salaries, wages and other expenses decreased by 0.51 million baht. Total cost decreased by 4.47 million baht.

The cost of sales for the three months ended March 31, 2020 amounting to 5.48 million baht. (2019: amounting to 6.58 million baht) cost of sales decreased by 1.10 million baht due to cost of advertising and support department decreased by 0.94 million baht. Salary and welfare decreased by 0.16 million baht. Other expenses decreased by 0.02 million baht.

The cost of administration for the three months ended March 31, 2020 amounting to 6.17 million baht (2019: Baht 6.21 million), administrative expenses decreased to 0.04 million baht, professional fees, patent and trademark fees increased to 0.23 million baht. Other expenses decreased by 0.27 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit for the three months ended March 31, 2020, net ~~loss~~ amounting to 3.20 million baht (2019 : net loss of 0.10 million baht.) the net profit increased to 3.30 million baht.

The net profit per share for the three months ended March 31, amounting to 0.32 million baht. (2019 : net loss amounting 0.01 baht) the net profit per share for the three months ended increased 0.33 baht .

Pol.Maj.Gen. *Vatin Comsangsri*
(Vatin Comsangsri)
Director

Duangsamorn Haotawanich
(Duangsamorn Haotawanich)
Director



11/2/20