

August 10, 2020

Re: Management Discussion and Analysis for Quarter 2/2020 (June 30 ,2020)

To: Director and Manager of the Stock Exchange of Thailand

Patkol Public Company Limited and its subsidiaries report the operating results for the Second quarter of year 2019 of the Company and its subsidiaries in the consolidated financial statements for the three-month period ended 30 June 2020 which have been reviewed. The Group had sales and service income 747 million baht and net profit 19 million baht, compared with the Second quarter of 2019 sales and service income at 707 million baht for and net loss 50 million baht. By order of the operating results for the Second quarter of 2020 and year 2019 are summarized below

Company performance For the Quarter 2/2020

Million Baht	Consolidation Method				The Company			
	Q2'2020	Q2'2019	Different		Q2'2020	Q2'2019	Different	
Sales and service income	747	707	41	6%	568	571	(3)	-1%
Cost of sales and services	(554)	(591)	36	-6%	(449)	(478)	29	-6%
Gross Profit	193	116	77	66%	119	93	26	28%
Other Income	3	51	(48)	-93%	23	31	(8)	-25%
Distribution costs	(88)	(90)	2	-2%	(72)	(62)	(9)	15%
Administrative expenses	(81)	(109)	27	-25%	(75)	(75)	0	0%
Finance cost - Interest expenses	(11)	(11)	0	0%	(7)	(8)	1	-13%
Corporate income tax	3	(8)	11	-143%	6	(7)	13	-176%
Earnings (Loss) for the Period	19	(50)	69	-138%	(6)	(30)	24	-80%

Sales and service income

Revenue from sales and services of the company in the second quarter of 2020 totaled 747 million baht, an increase of 41 million baht or 6% compared to the second quarter of 2019 sales growth from group mechanical and liquid products and food processing systems

Gross Profit

The gross profit of the Company was 193 million baht, an increase of 77 million baht or 66%

equivalent in the same period last year. Which is in accordance with the sales proportion of the company in the year 2020 increased and increased profit margins of group of ice machines and cooling industry systems from cost-effective management.

Other Income

Other income is income from other business operations of the Company such as interest income and bad debt, etc. In the second quarter of 2020, other income groups have decreased by 48 million baht or 93% Compared to the same period last year, mainly from the same period of the previous year, there was income from long outstanding receivables.

Distribution costs

In the second quarter of 2020, the Group had distribution costs of 88 million baht. decreased by 2 million baht. 2% compared to the same period last year. The decrease in expenses from decrease employee expenses.

Administrative expenses

In the second quarter of 2020, the Group had administrative expenses of 81 million baht. decreased by 27 million baht or 25% compared to the same period last year. Due to lower costs include employee expenses, contractor costs, and lower travel expenses.

Finance cost

The company had financial costs of 11 million baht, equivalent to the same period last year.

Corporate income tax

In the second quarter of 2020, the Group had income from income tax 3 million baht decreased by 11 million baht or 143% compared to the same period last year. Due to the company decrease in deferred tax liabilities.

Yours faithfully,

PATKOL PUBLIC COMPANY LIMITED

(Mr.Sangchai Chotchuangchutchaval)
Chief Executive Officer