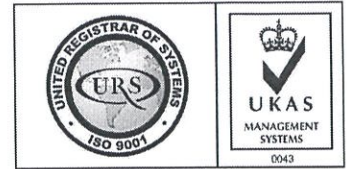




บริษัท ดาสเซอร์พีคโฮลดิ้งส์ จำกัด (มหาชน)
CASTLE PEAK HOLDINGS PUBLIC CO., LTD.
 ทะเบียนนิติบุคคลเลขที่ 0107537001056 สำนักงานใหญ่



Registration number: 0107537001056

Date: August 11, 2020

Subject: CPH Management Discussion and Analysis on operating results for Q2/2020 ended June 30, 2020

To: President.

The Stock Exchange of Thailand.

The results of operations of Castle Peak Holdings Limited (CPH) and its subsidiaries in Q2/2020 compared to the results for Q2/2019 are classified by business as follows:

	Q1/2020	Year Q2/2019
	Net Gain (loss) / THB	Net Gain (loss) THB
Garment Business	21,794,387.75	(7,461,122.01)
Real Estate Development	<u>(930,405.31)</u>	<u>(7,596,616.13)</u>
Total	<u>20,863,982.44</u>	<u>(15,057,738.14)</u>

Garment business:

Total sales in garment business in Q2/2020 were 322,004,220.03 Baht, compared to 357,240,124.17 Baht of sales in Q2/2019. It decreased 35,235,904.14 Baht or 9.86 % from decreasing of sales orders. The cost of sales in Q2/2020 was 269,909,171.90 Baht, representing 83.82 % of total sales. While, the cost of sales in Q2/2019 was 319,157,079.86 Baht, representing 89.34 % of total sales. The proportion of cost of sales to income decreased because the company could control raw materials and labor costs more efficiently. Selling and administrative expenses in Q2/2020 were 30,637,531.95 Baht, compared to the selling and administrative expenses in Q2/2019 amount 39,393,469.08 Baht, decreased by 8,755,937.13 Baht or 22.23%. The reason was the record of depreciation of assets dropped due to some assets that have been fully depreciated. Also Q2/2019, the company recorded an increase in provisions of employee benefit, according to the Labor Protection Act (Issue 7) 2019, for employees who have worked for 20 consecutive years or more, they are entitled to compensation of not less than the final rate from 300 days to 400 days. As a result, there was the net profit amount 21,794,387.75 Baht in Q2/2020. Compared to Q2/2019, there was the net loss amount 7,461,122.01 Baht. The net profit increased 29,255,509.76 Baht.

Property development business:

Total sales in property development business in Q2/2020 were 25,756,000.00 Baht, compared to 6,464,000.00 Baht of sales in year Q2/2019. It increased 19,292,000.00 Baht or 298.45 % from the success in marketing plan which made sales increased. The cost of sales in Q2/2020 was 17,095,859.57 Baht, representing 66.38 % of total sales. While, the cost of sales in Q2/2019 was 5,021,015.43 Baht, representing 77.68 % of total sales. As a result, in Q2/2020, there was the net loss amount 930,405.31 Baht. Compared to Q2/2019, there was the net loss amount 7,596,616.13 Baht. The net loss decreased 6,666,210.82 Baht.

Best Regards,

Mr. Boonchoo Pongchaloem

Chairman