



(Translation)

Re: BOD.SET 011/2020

August 11, 2020

Subject: Clarification on the Change in operating results for the six-month period ended 30 June 2020 over

20% compared with the same period of the previous quarterly.

To: The President

The Stock Exchange of Thailand

COVID-19 outbreak that pressures global economies into recession Governments around the world therefore issue stimulus measures such as giving away cash to the people and welfare payments to the unemployed. While employment remained weak, Policy clarity Direction of the business team and political climate It is a huge risk to the future economic recovery.

From the above situation, it affects the sales that customers postpone, slowing or canceling investment plans. For the second quarter of 2020, the Company recognized revenue from the installation of the production line and the testing of the production line in respect of the installation of the entire production line, which was installed successfully. In July 2020, the results of the operations for the six-month period ended June 30, 2020 are as follows:;

- Sales decreased from 254.78 million Baht for the second quarter of 2019 to 105.32 million Baht for the second quarter 2020, representing 58.66%, which is a result of measures to stop the transmission of the new corona virus 2019.
- Cost of sales decreased from 235.63 million Baht for the second quarter of 2019 to 103.72 million Baht for the second quarter of 2020, representing 55.98% due to the lack of sales target, causing the company to bear the fixed costs from incomplete operations full capacities as a result, the gross profit margin decreased from 7.51% for the second quarter of 2019 to -1.52% for the second quarter of 2020.
- Other incomes decreased by 66.17% from the same period of the previous quarter due to a decrease in the exchange rate of 0.28 million Baht and the disposal of assets of 0.26 million Baht.
- Selling expenses decreased by 25.62% from the same period of the previous quarter due to a decrease of commission fee 1.21 million Baht and long-term employee benefits decreased by 0.82 million Baht.
- Administrative expenses for the second quarter of 2020 reduced by 18.70% due to the customs department expenses in the first quarter of 2019 is 6.32 million Baht.





- At the end of the second quarter 2020, the Company had total assets of 787.44 million Baht, decreased by 10.70% from the balance of the previous year due to receiving payment from customers of 87.66 million Baht, cash and deposit guaranteed 18.15 million Baht, depreciation of assets 16.29 million Baht and inventories increased by 25.12 million Baht, total liabilities decreased 11.52% due to payment of trade accounts payable of 26.88 million Baht. And bank loan of 21.88 million Baht, shareholders' equity decreased 9.82% due to operating loss for the two quarters amounting to 41.52 million Baht.
- As of 30 June 2020, the company has recognized revenue of 230.67 million Baht, representing 90.46% of the work completed in the project to establish the production line and test the production line, the contract value of 255.00 million Baht, the project duration ending October 19, 2020.

Please be informed accordingly.

Sincerely yours,

-Mr. Surachet Kamolmongkolsuk-

(Mr. Surachet Kamolmongkolsuk)

Managing Director