

ACC1/20-043

August 13, 2020

**Subject:** Management Discussion and Analysis Quarter 2 Ending June 30, 2020

**To:** The President  
The Stock Exchange of Thailand

Qualitech Public Company Limited and Subsidiaries hereafter refer as (the "Company") would like to clarify the Company's operating results of the second quarter of 2020 ended June 30, 2020. The Company had the net profit of 0.23 million Baht, decreased by 7.77 million Baht or 97.10% from the same period last year as following details.

- In this quarter, sales and services income was 90.00 million Baht decreased from the same period last year by 18.02 million Baht or 16.53%.
- Cost of sale and services, distribution costs and administrative expense were 91.70 million Baht decreased from the same period last year by 8.89 million Baht or 8.84%.
- Net profit was 0.23 million Baht decreased from the same period last year by 7.77 million Baht or 97.10%.

The Company's operating results decreased from the same period last year as the clients were affected by an outbreak of COVID-19, and hence postponed services of the Company due to strict preventive measures limiting access of external parties into the clients' sites.

Please be informed accordingly.

Yours sincerely,

(Mr.Domdej Sripinproach)

Managing Director