



INTEGRITY QUALITY SERVICE

SAHA-UNION GROUP

# UNION PLASTIC PUBLIC COMPANY LIMITED

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August 13, 2020

Subject: Analysis and discussion of MD&A Management Quarter 2/2020 Change more than 20 percent

Attention: Director and Manager of the Stock Exchange of Thailand

Union Plastic Public Company Limited would like to clarify the operating results according to the financial statements showing investments under the equity method for the second quarter of 2020 ended June 30, 2020, changing more than 30 percent with the following reasons:

1. Sales of plastic products decreased significantly compared to the previous quarter and the same quarter of the previous year due to the coronavirus epidemic situation in 2019 which greatly affected the automotive industry. As a result, the number of orders from customers has decreased.
2. There is no material change in mold sales.
3. Gross margin in the current quarter dropped significantly compared to the previous quarter and the same quarter of the previous year. Because the company There is still a fixed cost from the depreciation of the building. Machinery and equipment While the sales fell a lot. Including compensation for termination of employment during the period
4. Selling and administrative expenses decreased from the previous quarter and the same quarter of the previous year. This was mainly due to the decrease in freight charges from lower sales.
5. Actuarial gains occurred 2 million baht compared to the previous quarter and the same quarter last year. Since the long-term benefits of new employees are assessed.
6. Loss from investments in equity securities This is due to the measurement of financial assets from the application of financial reporting standards, a group of financial instruments. (Which is realized in OCI)

Please be informed accordingly.

Best regards

(Mr. Suthin Phadetpai)

Managing Director