

August 13, 2020

Subject: The clarification of the quarter 2/2020's profit changing more than 20%
Attention: The President
The Stock Exchange of Thailand

In Q2/2020, Lalin Property Public Co., Ltd., shows a profit at 395.83 million baht increased from 149.74 million baht showed in Q2/2019, or increased by 164.35%. The company would like to clarify reasons why Q2/2020's profit showed changing over 20% as follows.

1. Revenue from sales

In Q2/2020, the company's revenue from sale was 1,301.08 million baht increased from 864.93 million baht showed in the corresponding period last year, or 50.43% increased. The increment was in accordance with company's expanding strategy and well management in marketing and sales; therefore, company's revenues were able to growth better than overall of the industry.

2. Profit from compensation for expropriation

In Q2/2020, the company booked profit that arises from one of company's selling projects has been expropriated. The profit from expropriation (before income tax) was at 155.66 million baht.

3. Selling and Administrative Expenses

Selling and Administrative Expenses increase in accordance with sales. In Q2/2020, the company's selling and administrative expenses were 122.10 million baht slightly increased from 115.65 million baht showed in the corresponding period last year, or 5.57% increased. However, the revenue increased by 50.43%. The percentage of increase in SG&A is less than the growth rate of company's revenue; therefore, SG&A/Sales decrease from 13.37% in Q2/2019 to 9.38% in Q2/2020.

4. Financial Expenses

The financial expenses in Q2/2020 were 3.75 million baht decreased from the corresponding period last year which were at 5.62 million baht. Also decrease when compare in term of percentage of revenues which was 0.65% in Q2/2019 to 0.29% in Q2/2020.

Please be informed accordingly,

Sincerely yours,

Chaiyan Chakarakul
Managing Director

Lalin Property Public Co., Ltd.