



BROCK : 36 / 2020

August 13, 2020

Re : Management Discussion and Analysis (MD&A) For Quarter 2 / 2020

Attn : President
The Stock Exchange of Thailand

Baan Rock Garden Public Company Limited wishes to clarify the Company's operating performance for 30 June 2020 as the following.

Key Financial Information on 30 June 2020 , 2019

(Unit : thousands)			
Statements of Income	Separate financial statements		
	June 30, 2020	June 30, 2019	+ (-) %
Total revenue	43,927.00	53,712.00	(18.22)
Revenue from Sale	43,335.00	53,152.00	(18.47)
Cost of sales	26,928.00	33,247.00	(19.01)
GROSS PROFIT	16,407.00	19,905.00	(17.57)
Selling and Administrative Expenses	9,963.00	11,723.00	(15.01)
PROFIT BEFORE INCOME TAX	6,983.00	8,729.00	(20.00)
Income Tax (Expense) Revenue	2,627.00	3,260.00	(19.42)
PROFIT (LOSS) FOR THE PERIOD	4,356.00	5,469.00	(20.35)
Gross profit margin (%)	37.86	37.45	1.10
Net profit to total revenue (%)	9.92	10.18	(2.61)



Revenue

For financial statement in Quarter 2/2020, the Company has the sales revenue of 43.34 Million Baht, a decrease from the same period last year by approximately 9.82 Million Baht or 18.47% because of, the market condition decreased.

Cost of Sales

For financial statement in Quarter 2/2020, the cost of sales was recorded at 26.93 Million Baht, a decrease from the same period last year by approximately 6.32 Million Baht or 19.01% which the cost of sales decreased by in the same direction with the sales revenue.

Selling and Administrative Expenses

The Company had the selling and administrative expenses for financial statement in Quarter 2/2020 was recorded at 9.96 Million Baht, a decreased from the same period last year by approximately 1.76 Million Baht or 15.01%.

Gross Profit

The Company's gross profit margin for financial statement in Quarter 2/2020 was recorded at 16.41 Million Baht, decrease from the same period last year by approximately 3.50 Million Baht or 17.57%.

Profit (Loss) For The Period

For financial statement in the Quarter 2/2020, the Company had the net profit of 4.36 Million Baht a decrease from the same period last year by approximately 1.11 Million Baht or 20.35% because of , the market condition decreased from the current situation.

Please be informed accordingly.

Yours sincerely,

A handwritten signature in blue ink that reads "Jantamat H." in a cursive style.

(Ms.Jantamat Hankimhunt)

Authorized Persons to Disclose Information