



บริษัท เค.ซี.เมทัลชีท จำกัด (มหาชน)

K.C. METALSHEET Public Company Limited

Reg. No. 01075557000331



204 หมู่ที่ 2 ถนนแจ้งเมือง ตำบลพระลับ อำเภอเมืองขอนแก่น จังหวัดขอนแก่น 40000 โทร. 043-306-999 แฟกซ์. 043-306-796
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No. KCM63/007

Aug 14, 2020

Subject Management Discussion and Analysis Quarter 1-2nd Ending June 30, 2020
Attention President
The Stock Exchange of Thailand

K.C. Metalsheet Public Company Limited ("the Company") would like to clarify the operating result of the financial statements as follows:

	Quarter 1-2 / year 2019		Quarter 1-2 / year 2020		Change	
	Million Baht	%	Million Baht	%	Million Baht	%
Sales revenue - net	170.21	89.62%	154.18	71.79%	-16.03	-9.42%
Revenue from contract works	16.59	8.74%	54.16	25.22%	37.57	226.46%
Revenue from service incomes	1.81	0.95%	1.7	0.79%	-0.11	-6.08%
Revenue from rental incomes	1.31	0.69%	4.74	2.21%	3.43	261.83%
Total revenues	189.92	100.00%	214.78	100.00%	24.86	13.09%
Gross Profit / Margin	47.34	24.93%	46.08	21.45%		
Net Profit / Margin	4.71	2.48%	12.82	5.97%		

Revenue from sales and services

The Company's Total sales and services revenue for 1-2nd Quarter 2020 is increased by THB 24.86 million or equivalent to 13.09 percent, due to decreasing in Sales revenue by THB 16.03 million or equivalent to 9.42 percent which resulted from increasing in competitor and effect from Coronavirus Disease19. In addition, revenue from contract works and revenue from rental incomes is increased by THB 37.57 million and THB 3.43 million respectively or equivalent to 226.46% and 261.83% respectively due to installation solar cell project 1 MW and warehouse tenants increased.

Gross Profit / Margin

The Company's gross profit for 1-2nd Quarter 2020 is THB 46.08 million is decreased by THB 1.26 million from margin of revenue from contract works the same period of last year.

Net Profit / Margin

The Company's net profit 1-2nd Quarter 2020 is THB 12.82 million equivalent to 5.97 percent, in which the net profit margin of the Company has increased when compared to the same period of last year due to the decreasing of allowance for doubtful debt is THB 6.30 million and decreasing in sales and administrative expenses because The Company has tightened spending.

Please be informed accordingly

Yours sincerely,

K.C. Metalsheet Public Company Limited

(Mr.Niphon Charoenkit)
Chief Executive Officer