



No. Demco AC003/2020

August 14, 2020

Subject : The company's operating result for the quarter 2/2020

To : The president,  
The Stock Exchange of Thailand.

Demco Public Company Limited would like to inform you herewith the company result for the quarter 2/2020 according to the company's consolidated financial statements for the six month period June 30, 2020. The conclusions are as follow;

**Operating performance :**

1. Revenues : The total revenues of the quarter 2/2020 was Baht 489.93 million representing a decrease 42.94% comparing with the total revenues of Baht 858.56 million of quarter 2/2019.

In the six-month period of 2020 was Baht 1,038.71 million representing a decrease 33.61% comparing with the total revenues of Baht 1,564.45 million of the six-month period of 2019.

The revenues from service business of the quarter 2/2020 amount of Baht 409.89 million was decreased of Baht 398.04 million or 49.27% from the services business revenues of Baht 807.93 million of the quarter 2/2019. The significant decreasing came from the revenues decreasing of Transmission line works, substation construction works and increasing of Underground and communication system works.

In the six-month period of 2020 was Baht 895.82 million was decreased of Baht 546.94 million or 37.91% from the services business revenues of Baht 1,442.76 million of the six-month period of 2019. The significant decreasing came from the revenues decreasing of Transmission line works, substation construction works and increasing of Underground and communication system works.

The revenues from sale business of the quarter 2/2020 amount of Baht 74.68 million was increased of Baht 33.74 million or 82.44% from the revenues of Baht 40.93 million of the quarter 2/2019. The revenue was increased from the selling Steel Structure Tower.

In the six-month period of 2020 was Baht 119.58 million was increased of Baht 21.55 million or 21.99% from the revenues of Baht 98.03 million of the six-month period of 2019. The revenues was increased from the selling Steel Structure Tower.

2. Gross profit: The total gross profit of the quarter 2/2020 was Baht 52.11 million representing a decreased of Baht 85.78 million or 62.21% of the total gross profit of Baht 137.89 million of the quarter 2/2019.

In the six-month period of 2020 was Baht 168.66 million representing a decreased of Baht 106.49 million or 38.70% of the total gross profit of Baht 275.15 million of the six-month period of 2019 as follows:

The gross profit from service business of the quarter 2/2020, the Company had gross profit from service income of Baht 42.30 million or 10.32% decreased from quarter 2/2019 of Baht 84.11 million or 66.54%.

In the six-month period of 2020, the Company had gross profit from service income of Baht 141.54 million or 15.80% decreased from of the six-month period of 2019 of Baht 96.28 million or 40.49%.

The gross profit from sale business of the quarter 2/2020, the company had gross profit from sale income of Baht 4.45 million or 5.96% of sale revenue that increased from quarter



2/2019 of gross profit Baht 1.79 million or 4.37%. The gross profit increased 2.66 million comparing with quarter 2/2019.

In the six-month period of 2020, the company had gross profit from sale income of Baht 3.81 million or 3.19% of sale revenue that decreased from of the six-month period of 2019 of gross profit Baht 13.67 million or 13.94%. The gross profit decreased 9.86 million comparing with the six-month period of 2020.

**3. Selling and administrative expenses** : Selling and administrative expenses of quarter 2/2020 was Baht 78.24 million decreased of Baht 58.73 million comparing with the quarter 2/2019 which was Baht 136.96 million or 42.88%.

In the six-month period of 2020 was Baht 171.35 million decreased of Baht 63.45 million comparing with the six-month period of 2019 which was Baht 234.80 million or 27.02%.

**4. Net loss** : quarter 2/2020 the company's net loss is Baht 31.15 million representing decreased from the quarter 2/2019 of Baht 5.88 million mainly due to decreasing in revenues. The Net profit margin was decreased from 0.69% to net loss 6.36%

In the six-month period of 2020 the company's net loss is Baht 7.96 million representing increased of 113.83% of the six-month period 2019 of Baht 56.86 million mainly due to decreasing in revenue. The Net profit margin was decreased from 3.63% to net loss 0.77%

**5. The projects still being under construction** (not yet delivered to the owner) at August 14, 2020 are as follows;

	Quantity (Projects)	Amount (Million Baht)
Power Electrical Engineering System	43	2,530.58
Telecommunication & Signaling	6	1,067.74
Renewable Energy Project	2	26.88
<b>Total</b>	51	3,625.20

### **Consolidated Financial Position information**

**Current assets** as at 30 June, 2020 was Baht 1,866.70 million decreased of Baht 162.94 million or 8.03% was from current assets amount of Baht 2,029.65 million as at 31 December 2019. The mainly decreased from the Current contract assets Baht 94.48 million, and Other current assets Baht 112.69 million.

**Non-current assets** as at 30 June, 2020 was Baht 5,626.19 million which increased amount Baht 1,671.22 million or 42.26% compared to non-current assets as at 31 December 2019 was Baht 3,954.97 million due from fair value of investments measurement amount of Baht 1,771.18 million.

**Current liabilities** as at 30 June, 2020 was Baht 2,345.97 million which decreased of Baht 18.21 million or 0.77% from current liabilities amount of Baht 2,364.18 million as at 31 December 2019, the mainly decreased from Trade and other current payables of Baht 215.48 million, and increased in Bank overdrafts and short-term loans from financial institutions amount of Baht 153.59 million.

**Non-current liabilities** as at 30 June, 2020 was Baht 600.99 million which increased amount of Baht 151.24 million or 33.63% from non-current liabilities amount of Baht 449.75 million as at 31 December 2019 due to increasing in deferred income tax from fair value measurement of investment.



**Shareholders' equity** as at 30 June, 2020 was Baht 4,545.94 million. Increased amount of Baht 1,375.25 million or 43.37% due to fair value measurement of investment through other comprehensive income according to TFRS9 – Financial Instruments.

Please be informed accordingly,

Yours sincerely,

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Miss Sawittree Phuengrasamee  
Assistant Managing Director  
(Accounting and Finance Division)