

(TRANSLATION)

AF. 025 / 2020

August 14, 2020

Subject Explanation of the operating performance for 3-month period ended June 30, 2020

To Managing Director

The Stock Exchange of Thailand

Pan Asia Footwear Public Company Limited would like to submit the report of Management Discussion and Analysis for the 3-month period ended June 30, 2020 which has been unaudited but reviewed by the auditor this is caused by followings:

The Operating results of the company and its subsidiaries Explanation of the operating performance for the 3-month period ended June 30, 2020 as in the consolidate financial statement has net loss 9.72 Million Baht, decrease of 10.14 Million Baht or 51.07% comparing to the same period last year. Loss to equity holders of the parent is 9.51 million baht decrease of 10.12 Million Baht or 50.99% comparing to the same period last year, this is caused by followings:

Consolidated financial statements

Revenues

- 1. Total revenues from sales of 121.82 Million Baht was 52.58 Million Baht or 30.15% decrease from the same period last year. This was the result from some customers have temporarily stopped their operations from COVID-19 pandemic.
- 2. Total revenues from hire of work of 5.51 Million Baht increase 3.37 million baht from the same period last year or 157.57%, this was the result sewing masks from COVID-19 pandemic.

Expenses

1. Cost of sales and hire of work 115.62 Million Baht decrease 50.71 million baht from the same period last year or 30.49% this was the result of decrease in sales



The consolidated financial statements of the group of businesses for 3-month period ended June 30, 2020 net loss of 9.72 million baht Equity holders of the parent is 9.51 million baht. The net loss per share is calculated at 0.018 baht per share. The financial statement of the separate financial statements shows the net loss of 4.56 million baht. The net loss per share is calculated at 0.008 baht per share.

Please be informed accordingly.

Yours faithfully,

Sommat Khunset

(Mr. Sommat Khunset)

Managing Director