

Clarification of Operating Results and Financial Position
D.T.C. Industries public company Limited and Subsidiary Companies
For the period ended June 30, 2020

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and six-months period ended June 30, 2020 amounting of 27.45 million baht and 69.90 million baht respectively. (2019 : amounting to 54.70 million baht and 99.92 million baht.) The three-months total sale decreased by 27.25 million baht and six-months total sale decreased by 30.02 million baht respectively, decreased in ratio 50.62 and 32.08 of total sale. Due to the spread of the Coronavirus (COVID-19), causing the products cannot be delivered to the buyers. As a result, the domestic sales revenue decreased by 29.02 million baht, Export Sales decreased by 2.16 million baht, estimated return good decreased by 0.13 million baht, rental income increased by 0.03 million baht, other income increased 1.26 million baht and total revenue decreased by 30.02 million baht.

Cost of sales for the six-months period at June 30, 2020 amounted to 47.50 million baht. (2019: amounting to 71.56 million baht) The cost of sales decreased by 24.06 million baht, representing a gross margin at June 30, 2020 in ratio 28.35 (2019: ratio 26.68) decreased cost due to raw material used and cost of production decreased 14.99 million baht. Set up depreciation increased 0.87 million baht and the provision discounted products decreased by 0.27 million baht. Salary and welfare decreased by 5.55 million baht, the impact from the estimation of employee benefits decreased by 4.65 million baht. Other expenses decreased by 0.01 million baht. Total cost increased by 24.06 million baht.

The cost of sales for the six-months ended June 30, 2020 amounted to 8.73 million baht. (2019: amounting to 14.41 million baht) cost of sales decreased by 5.68 million baht (ratio 39.42) due to cost of advertising and support department decreased by 3.67 million baht, Salary and welfare decreased by 1.46 million baht , transportation expenses decreased by 0.55 million baht.

The cost of administration for the six-month ended June 30, 2020 amounting to 11.70 million baht. (2019: Baht 11.83 million baht), administrative expenses decreased 0.13 million baht. Professional fees decreased by 0.09 million baht, Other expenses decreased by 0.04 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit(Loss) for the three-months and six-months ended June 30, 2020, net loss amounting to 4.68 million baht and 1.49 million baht respectively. (2019 : net loss of 2.48 million baht and 2.58 million baht.) The three-months net loss increased 2.20 million baht and six-month net loss decreased 1.09 million baht respectively.

The net profit per share for the three-months and six-month ended June 30, 2020 net loss 0.47 baht and 0.15 baht respectively. (2019 : net loss per share amounting 0.25 baht and 0.26 baht respectively) the net loss per share increased by 0.22 baht and the net loss per share decreased by 0.11 baht respectively.

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