







No. PDG/FIN/003/62

May 7<sup>th</sup>, 2019.

Subject:

Explanation of the operational performance for the financial statement as ended of

March 31<sup>st</sup>,2019

Attention:

The President

The Stock Exchange of Thailand

Enclosed:

1 Copy of the Financial Statements, as ended of March 31<sup>st</sup>,2019

Dear Sirs,

Prodigy Public Company Limited ("the company") submit the financial statement ended of March 31<sup>st</sup>, 2019 which was audited by the auditor of the company. The information will be useful for investors and those who are interested in.

The operational performance of Prodigy Pcl. For the first quarter of year 2019 as end of March 31<sup>st</sup>,2019 and 2018 as followings;

Unit : Million Baht	Quarter 1 of	Quarter 1 of	Change	
	2019	2018	amount	%
Sales Revenue	175.875	177.047	(1.172)	(0.66)
Other Income	1.075	1.128	(0.053)	(4.70)
Total Revenue	176.950	178.175	(1.225)	(0.69)
Cost of goods sold	140.928	138.786	2.142	1.54
Gross profit	34.947	38.261	(3.314)	(8.66)
Selling Expenses	5.474	5.712	(0.238)	(4.17)
Administrative Expenses	8.581	7.927	0.654	8.25
Financial Cost	(56)	(64)	(8)	(12.5)
Net Profit	17.679	20.556	(2.877)	(14)

TEL: (034) 332611-2, (034) 228298-301 FAX: (034) 332613 www.prodigy.co.th









In the financial statement ended of March 31<sup>st</sup>,2019, the company generated the net profit of 17.679 million baht, decreasing 2.877 million baht or 14% compared with the net profit of the same period 2018 was 20.556 million baht with the cause as followings.

#### 1. Sales Revenue and Other income

The sales revenue and Other income in this quarter near the previous year's for the same period.

### 2. Cost of goods sold

The cost of goods sold as this quarter increased cause raw materials price.

# 3. The gross profit

The gross profit, as ended of March 31<sup>st</sup>, 2019 was 34.947 million baht decreased 3.314 million baht or 8.66% compared with gross profit of same period in 2018 which was 38.261 million baht because the increasing cost of goods sold from the increased of raw material price.

### 4. Selling Expenses

The selling expenses for financial statement as ended of March 31<sup>st</sup>, 2019 was 5.474 million baht, decreased 0.238 million baht or 4.17% compared with the selling expenses of the first quarter 2018 which was 5.712 million baht. The main expense was transportation cost.

## 5. Administrative Expenses

The administrative expenses for financial statement as ended of March 31<sup>st</sup>,2019 was 8.581 million baht, increased 0.654 million baht or 8.25% compared with the administrative expense of the same period 2018 which was 7.927 million baht. The main administrative expenses was the annual salary review.

## 6. Financial Cost

The Financial Cost for financial statement as ended of March 31<sup>st</sup>,2019 was 0.056 million baht, decreased 0.008 million baht or 12.5% compared with the financial cost as ended of March 31<sup>st</sup>,2018









## The Summary of operational performance on the first quarter of year 2019

The economy of the first quarter in 2019, the crude oil price continued fluctuation from the previous year that affected to cost of the main raw material has been higher price. The purchasing power of customer was slow level due to the consumers still lack confidence in consumption.

The company have operated implement our marketing plan, expanded the customer base both original group and new group in all of our products. Including to management of procurement the raw materials thought out for our stock.

Please be informed accordingly.

Sincerely Yours

(Mr.Thongchai Tansutat)

Managing Director