







No. PDG/FIN/004/62

August 6<sup>th</sup>, 2019.

Subject:

Explanation of the operational performance for the financial statement as ended of

June 30<sup>th</sup>,2019

Attention:

The President

The Stock Exchange of Thailand

Enclosed:

1 Copy of the Financial Statements, as ended of June 30<sup>th</sup>, 2019

Dear Sirs,

Prodigy Public Company Limited ("the company") submit the financial statement ended of June 30<sup>th</sup>, 2019, which was audited by the auditor of the company. The information will be useful for investors and those who are interested in.

The operational performance of Prodigy Pcl. For the second quarter of year 2019 as end of June 30<sup>th</sup>,2019 and 2018 as followings;

Unit : Million Baht	Quarter 2 of 2019	Quarter 2 of 2018	Change	
			amount	%
Sales Revenue	204.888	163.941	40.947	24.98
Other Income	1.157	1.475	(0.318)	(21.56)
Total Revenue	206.045	165.416	40.629	24.56
Cost of goods sold	161.819	138.598	23.221	16.75
Gross profit	44.226	26.818	17.408	64.92
Selling Expenses	6.448	5.454	0.994	18.23
Administrative Expenses	10.084	8.257	1.827	22.13
Financial Cost	0.081	0.082	(0.001)	(1.22)
Net Profit	22.102	10.409	11.693	112.34









In the financial statement ended of June 30<sup>th</sup>,2019, the company generated the net profit of 22.102 million baht, increasing 11.693 million baht or 112.34% compared with the net profit of the same period 2018 was 10.409 million baht with the cause the increasing of Sales revenue. It impacted cost of goods sold increased 16.75% and gross profit increased 64.92%. While selling and administrative expense increased 18.23% and 22.13% as following:

#### 1. Sales Revenue and Cost of Goods sold

The sales revenue of Prodigy Pcl, as ended of June 30<sup>th</sup>,2019 was 204.888 million baht increased 40.947 million baht or 24.98% compared with the sales revenue of the same period 2018 which was 163.941 million baht cause of increased revenue of product as Drinking Water, fruit juice, Seasoning sauce and Preform group.

## Cost of goods sold

The cost of goods sold as ended of June 30<sup>th</sup>,2019 was 161.819 million baht, increased 23.221 million baht or 16.75% compared with cost of goods sold in the second quarter of 2018 was 138.598 million baht, it varied with sales revenue.

## 2. Other income

Other Income of Prodigy Pcl. It decreased 0.318 million baht or 21.56% that was consisted of interest and reduced the selling assets and plastic scrap.

## 3. The gross profit

The gross profit, as ended of June 30<sup>th</sup>, 2019 was 44.226 million baht increased 17.408 million baht or 64.92% compared with gross profit of same period in 2018 which was 26.818 million baht because the increasing of sales revenue.

#### 4. Selling Expenses

The selling expenses for financial statement as ended of June 30<sup>th</sup>, 2019 was 6.448 million baht, increased 0.994 million baht or 18.23% compared with the selling expenses of the second quarter 2018 which was 5.454 million baht. The main expense was transportation cost.









## 5. Administrative Expenses

The administrative expenses for financial statement as ended of June 30<sup>th</sup>,2019 was 10.084 million baht, increased 1.827 million baht or 22.13% compared with the administrative expense of the same period 2018 which was 1.827 million baht.

## 6. Financial Cost

The Financial Cost for financial statement as ended of June 30<sup>th</sup>,2019 was 0.081 million baht, decreased 0.001 million baht or 1.22% compared with the financial cost as ended of June 30<sup>th</sup>,2018 was 0.082 million baht.

# The Summary of operational performance on the second quarter of year 2019

The economy of the second quarter in 2019, the crude oil price has fluctuated continuously from the first quarter that affected to cost of the main raw material has been fluctuate price. The purchasing power of customers more slightly. The agricultural products remained low price, North and North East of Thailand were impacted from experiences of droughts and water scarcity that effect to household debt has been high level continuously at the first quarter.

The company have operated implement our marketing plan, focus on keeping and expanding the customer base both original group and new group as to get our products to other provinces and increasing all of sales product groups.

In addition to we have followed up closely for properly raw material's price and inventory.

Please be informed accordingly.

Sincerely Yours

(Mr.Thongchai Tansutat)

Managing Director

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