

November 11, 2019

SET-19-AC-004

Dear The President
The Stock Exchange of Thailand

Subject : Clarification of Result's Operation for the nine months ended September 30, 2019

According to the resolution of BKD's Board 4/2019 on November 11, 2019 has been approved the financial statements for the nine months ended September 30, 2019 The Company net profit of 59.12 million baht which decrease 91.60 million baht or (60.77%) by compared with the net profit at 150.72 million baht same period at last year.

The changing over than 20% from the main causes as follows:

Summary of important financial information

	September 30, 2019	September 30, 2018	Additional changes (reduction)	
			amount	percent
Revenues from sale	3.98	2.01	1.97	98.01
Revenues from service	532.40	928.67	(396.27)	(42.67)
Total revenues⁽¹⁾	536.38	930.68	(394.30)	(42.37)
Cost of sales	2.73	1.25	1.48	118.40
Cost of service	367.11	670.40	(303.29)	(45.24)
Total cost of sales⁽²⁾	369.84	671.65	(301.81)	(44.94)
Other income ⁽³⁾	7.96	5.88	2.08	35.37
Administrative expenses	54.27	63.93	(9.66)	(15.11)
Bad debt and doubtful accounts (reversal)	21.12	11.06	10.06	90.96
Loss from lawsuits	-	1.34	(1.34)	(100.00)
Total expenses⁽⁴⁾	75.39	76.33	(0.94)	(1.23)
Finance costs ⁽⁵⁾	0.05	0.07	(0.02)	(28.57)
Profit Owners of the Company	59.12	150.72	(91.60)	(60.77)

1. Revenues from service and Revenues from sale in the amount of 536.38 million baht, The revenues from service 532.40 million baht, compared to 928.67 million baht in the year 2018 which decrease of 396.27 million baht or (42.67%) because in the year 2019, the company has plans to development the internal organization. To support the continuous growth rate in the future by focusing on the allocation of capital to improve factories and machineries instead of revenue growth and the revenue from sales is 3.98 million baht compared to the year 2018, 2.01 million baht, an increase of 1.97 or 98.01% due to this period the company had revenue from export 2.04 million baht.
2. Cost of service and cost of sales in the amount of 369.84 million baht, which is the service cost of 367.11 million baht compared with the year 2018, 670.40 million baht, decrease 303.29 million baht or (45.24%) because in the year 2019, the project department has managed the project with more tightness and the cost control methods had been improved. The company has the cost of sales in the amount 2.73 million baht, compared to the previous year 1.25 million baht, an increase of 1.48 million baht or 118.40% due to the cost of export amount 1.67 million baht.
3. Other income in the amount of 7.96 million baht compared with the year 2018, 5.88 million baht increase 2.08 million baht or 35.37% from the interest income 0.97 million baht of bills of exchange, the interest from fixed deposits, gain&(loss) from the current investments acquisition 0.71 million baht and other income 6.28 million baht.
4. Expenses in the amount of 75.39 million baht compared with the year 2018, 76.33 million baht decrease 0.94 million baht or (1.23%) from the administrative expenses 54.27 million baht, which decrease of 9.66 million baht compared to the year 2018, the company had the financial advisor fee of the production and distribution of tap water in some parts of Phuket and some areas of Phang Nga Province project. and bad debt and doubtful accounts amount 21.12 million baht, increased by 10.06 million baht according to the policy on allowance for doubtful accounts and from the operation in the year 2019, the company does not have a loss from being sued.
5. Finance costs 0.05 million baht, which decrease of 0.02 million baht or (28.57%) compared to the year 2018 amount 0.07 million baht caused by the decrease of interest from the vehicle hire purchase agreement.

Please be informed accordingly.

Miss Kanoknart Ratanasuwanachart
Board of Director
Authorized Persons to Disclose Information