(Translation)

Ref. STARK028/2019

November 13, 2019

Subject: Management Discussion and Analysis Quarter 3 Ending 30 September 2019

Attention: President

The Stock Exchange of Thailand

Stark Corporation Public Company Limited (the "**Company**") hereby reports an operating result for third quarter and the nine-month period ended September 30, 2019 as follows:

(1) Revenues

Company posts third quarter revenues as of year 2019 of THB 2,502.1 million, a decreasing amount of THB 564.8 million or 18.4% from third quarter revenues as of year 2018.

	Third Quarter 2019 Compared to Third Quarter 2018				
	Q3/2019		Q3/2018		Variance
	Million Baht	%	Million Baht	%	
Revenue from sales	2,454.5	98.1	3,051.9	99.5	(19.6%)
Revenue from rendering services	3.1	0.1	1.6	0.1	91.4%
Other income	44.5	1.8	13.4	0.4	232.1%
Total Revenues	**2,502.1**	**100.0**	**3,066.9**	**100.0**	**(18.4%)**

Furthermore, total revenues for the nine-month period ended September 30, 2019 in the amount of THB 7,675.4 million, an increasing amount of THB 430.6 million or 5.9% from the same period of year 2018.

	The Nine-Month Period Ended 30 September 2019 Compared to 2018				
	9M/2019		9M/2018		Variance
	Million Baht	%	Million Baht	%	
Revenue from sales	7,552.8	98.4	7,152.3	98.7	5.6%
Revenue from rendering services	7.3	0.1	3.8	0.1	92.1%
Other income	115.3	1.5	88.8	1.2	29.8%
Total Revenues	**7,675.4**	**100.0**	**7,244.9**	**100.0**	**5.9%**

(2) Expenses

Company posts third quarter expenses as of year 2019 of THB 2,535.0 million, a decreasing amount of THB 371.9 million or 12.8% from third quarter expenses as of year 2018.

	Third Quarter 2019 Compared to Third Quarter 2018				
	Q3/2019		Q3/2018		Variance
	Million Baht	%	Million Baht	%	
Costs of sales	2,112.00	84.4	2,702.3	88.1	(21.8%)
Costs of rendering services	1.4	0.1	1.2	0.0	16.7%
Distribution expenses	66.3	2.6	51.3	1.7	29.2%
Administrative expenses	79.2	3.2	56.0	1.8	41.4%
Listing license fee	162.4	6.5	-	-	100.0%
Finance cost	113.6	4.5	96.1	3.1	18.2%
Total Expenses	**2,535.0**	**101.3**	**2,906.9**	**94.7**	**(12.8%)**

Furthermore, total expenses for the nine-month period ended September 30, 2019 in the amount of THB 7,515.6 million, an increasing amount of THB 642.6 or 9.3% from the same period of year 2018.

	The Nine-Month Period Ended 30 September 2019 Compared to 2018				
	9M/2019		9M/2018		Variance
	Million Baht	%	Million Baht	%	
Costs of sales	6,620.0	86.2	6,275.5	86.6	5.5%
Costs of rendering services	3.8	0.1	3.4	0.1	11.8%
Distribution expenses	85.0	2.4	153.9	2.1	20.2%
Administrative expenses	206.0	2.7	182.7	2.5	12.8%
Listing license fee	162.4	2.1	-	-	100.0%
Finance cost	338.4	4.4	257.6	3.6	31.4%
Total Expenses	**7,515.7**	**97.9**	**6,873.1**	**94.9**	**9.3%**

(3) Net Profit after Adjustments

Company posts third quarter Net Profit after adjustments as of year 2019 of THB 98.1 million, a decreasing amount of 2.2 or 2.2% from third quarter Net Profit as of year 2018.

	Third Quarter 2019 Compared to Third Quarter 2018				
	Q3/2562		Q3/2561		Variance
	Million Baht	%	Million Baht	%	
Net Profit (Net Loss) (Audited Financial Statement)	(80.1)	(3.2)	100.3	3.3	(179.9%)
Adjustments:					
(1) Extra expenses from Company restructuring	15.8	0.6	-	-	100.0%
(2) Listing license fee	162.4	6.5	-	-	100.0%
Net Profit after Adjustments	**98.1**	**3.9**	**100.3**	**3.3**	**(2.2%)**

Company posts net profit after adjustment for the nine-month period ended September 30, 2019 in the amount of THB 269.2 million, an increasing amount of THB 11.5 million or 4.5% from the same period of year 2018.

	The Nine-Month Period Ended 30 September 2019 Compared to 2018				
	9M/2562		9M/2561		Variance
	Million Baht	%	Million Baht	%	
Net Profit (Net Loss) (Audited Financial Statement)	54.0	0.7	257.7	3.6	(79.1%)
Adjustments:					
(1) Extra expenses from Company restructuring	52.8	0.7	-	-	100.0%
(2) Listing license fee	162.4	2.1	-	-	100.0%
Net Profit after Adjustments	**269.2**	**3.5**	**257.7**	**3.6**	**4.5%**

Please be informed accordingly

Sincerely yours,

-Mr. Sathar Chantrasettalead-

(Mr. Sathar Chantrasettalead)

Director