

**- Translation -**

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Subject Management's Discussion and Analysis for the operating results of the second quarter of 2020 which increased over 20% from the same period of the previous year

Attention President  
The Stock Exchange of Thailand

Charoen Pokphand Foods Public Company Limited would like to inform you the operating results of the Company and subsidiaries (collectively called the "Company") for the second quarter of 2020 as follows:

In the second quarter of 2020, the Company had a net profit of Baht 6,028 million, an increase of 47% compared to the same quarter last year. The increase was mainly due to an increase in revenue from sales and profit margin of oversea operation. Details are as follows.

Revenue from sales in the second quarter of 2020 was at Baht 143,805 million, an increase of 7% from the same quarter last year as a result of a 12% increase in sales from oversea operation and 2% decrease in Thailand operations. The better performance was mainly due from farm-processing business in oversea operation.

The Company's revenues from sales in the second quarter of 2019 and 2020

	2nd quarter of 2019		2nd quarter of 2020		Change (%)
	Million Baht	%	Million Baht	%	
<b>1. Thailand operations</b>					
1.1 Domestic sales	36,411	27	35,996	25	-1
1.2 Export sales	7,486	6	7,075	5	-5
<b>Total</b>	<b>43,897</b>	<b>33</b>	<b>43,071</b>	<b>30</b>	<b>-2</b>
<b>2. International operations</b>	<b>89,999</b>	<b>67</b>	<b>100,734</b>	<b>70</b>	<b>12</b>
<b>Total revenues from sales</b>	<b>133,896</b>	<b>100</b>	<b>143,805</b>	<b>100</b>	<b>7</b>
<b>Net profit</b>	<b>4,105</b>		<b>6,028</b>		<b>47</b>

The Company gross profit margin in the second quarter of 2020 was at 18%, increased from 14% in the same quarter last year. This was mainly due to an increase in swine price in Asia which resulted from the decline of swine population from the spreading of ASF (African Swine Fever). Aquaculture business in Thailand has also improved significantly due from efficiency improvement in operations.

Please be informed accordingly.

Sincerely yours,

*Kobboon Srichai*  
(Mrs. Kobboon Srichai)  
Company Secretary